

VISIT OF SNGPL BOARD MEMBERS AND SENIOR MANAGEMENT AT PGPCL LNG TERMINAL IN KARACHI





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At the heart of our success lies one simple truth – our customers. Every interaction, every touchpoint and every solution we offer is an opportunity to build trust and make a lasting impact. As we continue to grow and evolve, we must always remember that exceptional customer service is not just a department – it is the foundation of our brand and the key to our future. In today's competitive market, offering great products is not enough. It's the experience we deliver that sets us apart. Customer service is where we create loyalty, foster strong relationships and show our clients that we genuinely care about their needs.

When we prioritize our customers, we transform challenges into opportunities and turn one-time buyers into lifelong partners. Therefore, we should be dedicated to leveraging every resource to meet the challenges head-on and ensure the seamless provision of services to our valued consumers.



Thank you for your ongoing dedication and commitment to excellence. Together, we can ensure that customer service remains a cornerstone of our culture, driving us toward a future of continued success.

In This Issue



SNGPL Board Members and Senior Management recently visited the PGPCL LNG Terminal in Karachi

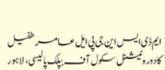


SAFA Conference. 2025 was recently held at Karachi



Superannuation of SGM (S&C)

اسشمارےمیں





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COVER STORY



VISIT OF SNGPL BOARD MEMBERS AND SENIOR MANAGEMENT AT PGPCL LNG TERMINAL IN KARACHI

Chairman Board of Directors, Muhammad Ismail Qureshi along with other Board Members including Saadat Ali Khan, Ahmed Chinoy, Faaria Rehman Salahuddin and Senior Management including Managing Director, DMD (S), DMD (Ops) and SGM (CA) / Company Secretary recently visited the Pakistan Gas Port Consortium Limited (PGPCL) LNG terminal at Port Qasim, Karachi. The purpose of the visit was to gain first-hand insight into the critical processes involved in handling Liquefied Natural Gas (LNG), particularly visiting the Floating Storage and Regasification Unit (FSRU), understanding Ship-to-Ship (STS) transfer and the regasification process of LNG which is then transferred to SSGC and SNGPL pipeline network through Custody Transfer Station (CTS) of PGPCL LNG terminal.

This initiative underscores SNGPL's commitment to analyze the intricate operations and technologies that facilitate the country's growing reliance on LNG as a key component of its energy mix. The visit provided a platform for SNGPL's Leadership to collaborate with PGPCL's technical team, gain onsite understanding of the entire process of handling the LNG cargos, transfer of LNG to PGPCL's FSRU (a static ship having built in gasification unit) exchanging expertise and exploring opportunities to enhance SNGPL's knowledge base with regards to

future opportunities and challenges in energy sector of Pakistan.

The visit started with a detailed presentation and safety briefing at PGPCL terminal office located in Fauji Oil Terminal and Distribution Company Limited (FOTCO) complex, followed by a comprehensive site visit. The site visit included travelling on 4-km road constructed on Sea bed and then 1.5 km travel through Boat to reach PGPCL's Jetty (a jetty is a man-made structure that is extended from land out into water), to serve as a walkway / passage to the water channel in the sea where FSRU is made to be tied with hooks to the birthing station at the Jetty where the FSRU is anchored at approximately 50 feet depth of water level.

Structure Overview of PGPCL LNG Terminal

The PGPCL LNG terminal, located at the FOTCO terminal in Port Qasim, Karachi, was observed a state-of-the-art facility designed to handle the import and regasification of Liquefied Natural Gas (LNG).

FOTCO is Pakistan's state-of-the-art oil terminal, located at Port Qasim, Karachi to handle the import and distribution of petroleum products. FOTCO serves as a critical part of Pakistan's energy infrastructure, designed to efficiently manage the handling, storage, and distribution of oil and liquid fuels



for the country's growing energy needs.

FOTCO having their own Oil terminal at same site are also handling the technical operations of LNG handling at adjacent terminals like the PGPCL LNG terminal. Its strategic location at Port Qasim and its modern facilities makes it a vital hub for energy imports, ensuring the smooth supply of fuel to meet industrial and domestic demands across Pakistan.

Understanding the FSRU and LNG Processes at PGPCL LNG Terminal

During the visit, the PGPCL team delivered a detailed presentation and guided the SNGPL delegation through the operations of the terminal. Primary focus of the tour was to visit the Floating Storage and Regasification Unit (FSRU), a critical component in LNG infrastructure. The FSRU serves as a floating facility that stores LNG and converts it back to its gas state through a regasification process

Ship to Ship Transfer (STS)

The SNGPL delegation was also familiarized with the Ship-to-Ship (STS) transfer, an essential operation where LNG is transferred from the incoming LNG carrier to the FSRU. The efficient handling of this process highlights the precision and safety protocols involved in LNG operations. The delegation found this STS activity at Karachi Sea port quite knowledge worthy and technically demanding operations with regards to engineering and safety protocols.

The automatic Fire fighting system installed at PGPCL Jetty is also one of its special kind that prevents fire hazards on this highly inflammable carrier.

Custody Transfer Station (CTS)

SNGPL Management also visited Custody Transfer station where LNG after regasification at FSRU is transmitted to SSGC transmission network.

Emphasis on Collaboration and Learning

The board members and Senior Management of SNGPL expressed their appreciation for the PGPCL team's hospitality and detailed briefings. They highlighted the importance of such engagements in fostering collaboration within the energy sector and ensuring alignment with international best practices in LNG management.

The visit also served as a knowledge-sharing opportunity, enabling SNGPL leadership to understand the LNG value chain. This is particularly significant as Pakistan continues to diversify its energy sources and prioritize cleaner, more sustainable fuels to address growing energy demands and environment friendly energy resources.

The visit concluded with note of thanks to the PGPCL management and commitments for continuing the strategic cooperation and collaborations for meeting the country's energy needs.



EVENT



THE SAFA CONFERENCE, 2025 ON 'SOUTH ASIA'S ECONOMIC OUTLOOK: CHALLENGES AND OPPORTUNITIES'

Raheel Farooq

The conference was a landmark event that addressed pressing economic issues and explored growth opportunities in the South Asian region. This prestigious event was held in January, 2025 at the Pearl Continental Hotel, Karachi. It was hosted by the Institute of Chartered Accountants of Pakistan (ICAP), brought together policymakers, industry leaders, economic experts and thought leaders to engage in insightful discussions about the region's dynamic economic landscape and future.

Theme

The theme of the event, 'South Asia's Economic Outlook: Challenges and Opportunities' was carefully selected to spotlight the evolving economic dynamics of one of the world's most populous and diverse regions. While South Asia holds immense economic potential, it also faces a complex array of challenges requiring urgent attention, including governance issues, trade barriers and the need for sustainable innovations.

The conference delved into critical topics shaping the region's future, such as:

- Policy Reforms and Governance: Essential drivers of economic progress.
- Trade Barriers: Addressing impediments to regional growth.
- Renewable Energy: Exploring opportunities and innovations.
- Digital Economy: Tackling the challenges of exporting accountancy services in the digital age.

By fostering meaningful dialogue and collaboration, the event aimed to create a roadmap for sustainable growth, economic resilience and regional prosperity.

Sponsorship and Participation

Sui Northern was a proud silver sponsor of the event, showcasing its commitment to supporting initiatives that drive economic development and regional collaboration. SNGPL's sponsorship highlighted its pivotal role as a corporate partner in promoting economic and professional growth in South Asia. As a sponsor, SNGPL was provided an interactive booth space to exhibit its rich 60-year journey in the fields of gas transmission and distribution. The booth also showcased the Ccompany's expertise in the EPC (Engineering, Procurement and Construction) business, demonstrating its comprehensive solutions from design to construction for gas pipeline systems.

Distinguished Attendees

The conference featured an esteemed line-up of chief guests, keynote speakers, panelists and guests of honor, representing policymakers, industry leaders and professionals. Delegates from across South Asia, including India, Sri Lanka, Bangladesh, Nepal, Maldives and Afghanistan, further underscored the event's regional significance. MD SNGPL Amer Tufail and Raheel Farooq, General Manager (Accounts) also attended the event.

The writer is General Manager (Accounts) at Head Office.

HUMAN RESOURCE



REVISION OF COMPETENCY DIRECTORY

Bushra Umer

The Competency Directory in vogue at SNGPL had not been reviewed / revised since 2007 and had become outdated. The Management while noticing this with concern, directed to review and revise the Competency Directory, keeping in view the latest industry / market trends and rapidly changing business environment.

HR department recently undertook a comprehensive review exercise, ensuring its alignment with the latest industry trends and evolving business needs. This updated framework categorizes competencies into the following three categories, providing a structured approach to employee assessment and development:

The Managing Director, SNGPL, vide memo dated 29.01.2025, officially circulated the revised directory, emphasizing its role in annual performance reviews by using it as a key reference for identifying training and development opportunities for appraisees, enabling a more structured and future-ready assessment of employee capabilities. By integrating relevant competencies, HR Department is endeavoring to reinforce a performance-driven culture that fosters growth, development, and excellence across the organization.

The updated / revised Competency Directory is placed on Internal Web Portal and can be accessed through following link:

http://as-prod.sngpl.com.pk/

COMPETENCY DESCRIPTION

Core Competencies

Core competencies are harmonized combination of multiple resources in terms of practical skills, theoretical knowledge, values, attitudes derived from organizational mission, vision and culture that distinguish a firm in the marketplace and lays the foundation of companies' competitiveness.

Number of Competencies

CHANGE

Old Directory	New Directory
0	15

Managerial Competencies

Managerial competencies are the skills, motives, knowledge and approaches necessarily required to manage people successfully.

Number of Competencies

Old Directory	New Directory
40	25

Behavioral Competencies

Behavioral competencies encompass attitudes, actions, attributes and personality traits that distinguish excellent performers from the rest.

Number of Competencies

Trember of competences	
Old Directory	New Directory
54	9

The Writer is Officer (HR) at Head Office.

HSE



EMPOWERING HSE CULTURE ACROSS THE COMPANY: INTRODUCING THE HSE WALL INITIATIVE

At SNGPL, we prioritize the well-being and safety of our employees, customers and communities. To reinforce this commitment, the initiative of HSE Wall is launched aiming as a visual representation of company's dedication to Health, Safety and Environment (HSE) excellence. The HSE Wall is an interactive display showcasing essential HSE information and resources. The wall serves for promoting safety awareness, encouraging employee engagement and fostering a culture of responsibility.

The HSE Wall features key sections, including HSE policy, awareness posters, emergency response plan, emergency contact numbers, environmental conservation and occupational health and safety related information affirming to uphold HSE standards and promoting a safety-first mindset. Getting benefit of the displayed information, the employees may report

hazards and participate in promoting HSE culture.

The benefits of the HSE Wall are numerous. It enhances safety awareness and knowledge among employees, fosters a culture of responsibility, supports compliance with regulatory requirements and promotes employee engagement and participation leading towards million safe working man-hours, a testament to our commitment to safety excellence.

We invite all employees to participate in this initiative by reviewing and sharing HSE information on the wall, reporting hazards, participating in training sessions and events, and providing their input. Feel the responsibility, be HSE compliant and give input to make HSE wall a wall of disseminating the message of inculcating HSE culture across the Company.



₹10000/SNGPLofficial

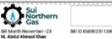








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SUPERANNUATION



AZAM KHAN WAZIR, Senior General Manager (S&C) retired from the Company after serving the Company for more than 29 years. A farewell ceremony

was organized in his honour which was attended by Senior Management of the Company.





HSE



WE CARE...
PEOPLE. PROFESSION. PLANET

DEVELOPMENT OF HSE SLOGAN AND LOGO FOSTERING HSE CULTURE IN SNGPL

Organizations use logos and slogans to raise the importance of an initiative which the organization wills from its employees to comply with at their workplaces to achieve the intended outcome out of that slogan / logo.

HSE being a subject of global concern gained an enormous importance across the globe and is adopted as an essential requirement without tolerance to maintain a sustainable business while ensuring saving the social, environmental and economical impacts alongwith preservation of the resources for future generations.

To align with global advancements and best international practices, HSE department successfully launched a company-wide initiative to develop a Health, Safety and Environment (HSE) slogan / logo, fostering a culture of safety and responsibility through effective involvement of its people, achieving professional excellence with responsible resource utilization and preserving the planet. Approved by the

Managing Director, this endeavour encouraged employee participation and innovation, yielding an overwhelming response.

A total of 127 employees from various departments contributed, submitting numerous creative slogans and logos. The selected slogan and logo, inspired by employees' contributions, was finalized by the Management. The approved HSE Slogan / Logo has been prominently displayed throughout the Company and shall be printed on employee uniforms to inculcate HSE culture.

To recognize the valuable contribution of employees, certificates of acknowledgement were presented to individuals whose contributions significantly impacted the slogan and logo development. This initiative reinforces our dedication reaffirming our pledge to prioritize HSE in our work practices to ensure a safe healthy workplace with environmental conservation.





Mian Khan Bugti, Parliamentary Secretary for Energy (Petroleum Division) met Amer Tufail, MD SNGPL at his office



Asad Mehmood, Ex – Federal Minister for Communications met Amer Tufail, MD SNGPL at his office.



المسترف المنظم

Mother of Abdul Haseeb, Ex - Senior General Manager (Projects), Head Office, passed away on 09 January 2025.

Wife of Late Muhammad Nazir, Ex - Chief Engineer (Corrosion Control), Wah (T), passed away on 24 January 2025.

Wife of Naeem Zafar Abbasi, Deputy Chief Engineer (Distribution), Rawalpindi (D), passed away on 09 January 2025.

M. Shafique Bhatti, Ex - Senior Officer (Admin), Islamabad (D), passed away on 11 January 2025.

Father of **Muhammad Afzal**, Executive Staff Officer to Managing Director, Head Office, passed away on 20 January 2025.

Elder Brother of **Abdul Sajid Sheikh**, Executive Accountant (Treasury), Head Office, passed away on 14 January 2025.

Muhammad Naeem, Ex – Officer (Billing) and Father of Saad Naeem, Executive Engineer (QA & HSE), Gujranwala (D), passed away on 21 January 2025.

Father of Waheed-ur-Rehman, Officer (Admin), Faisalabad (D), passed away on 06 January 2025.



سمجهدارى سياستعمال بجت بيمثال

نومبرتافروري 💻

رویںے4ا،گیراستال اوطاً 0.9Hm ہے کم کیس کے توپروٹیکٹڈکیٹیگریمیںبلآئےگانہایتکم

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0.50 Hm³

0.60 Hm3

0.75 Hm³

0.90 Hm3

Rs. /29

Rs. 990

Rs. 1,168

Rs. **1,493**

Rs. 1,713

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ازجى سيونك مولروا فرة بيثر يانسشنث كيزرانسنال كرواكي

چولباصرف کمانا یکانے کیلئے استعمال کریں

كيس سيوركون كمامل كيزركا متخاب كرين

گیز صرف ضرورت کے وقت آن کریں اور استعمال کے فورا بعد مذکر دیں

لى مارى كى مارى

مفرحت كيس بيركاستعال بركزمت كري

سردیوں کی تدیے تل گیزر کی تمل سروں کروائیں

سر ورق



ايمدى سوئى ناردرن كادوره نيشنل سكول آف پبلك پاليسى ، لا بهور

محمة عثمان افتخار

ایم ڈی سوئی نار درن عام طفیل نے آگ آر اورٹریڈنگ اینڈ ڈویلپمنٹ کے افسران کے ہمراہ نیشنل سکول آف پبلک پالیسی (این ایس پی پی)، لاہور میں ایگزیکوڈیو لپسنٹ انسٹیٹیوٹ کے ڈین احمد نذیر وڑا گئے ہے اپنے افسران کی پیشہ ورانہ ترقی کے فروغ کیلئے ایک اہم ملاقات کی۔ اس ملاقات میں ایس این جی پی ایل کے افسران کے تجویز کردہ کیریئر ڈویلپمنٹ پروگرامز کے تحت جدید ترین انظامی اور تھنکی مہارتوں کو فروغ دینے کے لیے ڈویلپمنٹ پروگرامز کے تحت جدید ترین انظامی اور تھنکی مہارتوں کو فروغ دینے کے لیے

تبادله خيال كيا گيا۔

ایم ڈی سوئی نادرن عامر طفیل اس بات کے لیے پر عزم ہیں کہ کمپنی اپنے تمام تر وسائل بروئے کار لائے گی تاکہ ادارے کی ترقی اور جدت کو فروغ دیاجا سکے۔

مصنف ٹریننگ اینڈ ڈویلپسنٹ ہے ڈپٹی چیف آفیسر (ٹریننگ اینڈ ڈویلپسنٹ) کی حیثیت سے مسلک ہیں۔



-SNGPL سولروائرہبٹر

گرم پانی ملے اور گیس بھی نہ ہواستعمال بل کی بھی نہ ہو ٹینشن اور چلے سالہ اسال





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