



Fulfilling the Promise, Providing Natural Gas at Every Doorstep

Prime Minister of Pakistan performs groundbreaking
of gas supply project in District Mianwali



SNGPL Announces Highest Ever Six Month Profit
Before Tax of Rs. 5,562 Million



Your Safety is in Your Hands

In Case of Gas Leakage



Do not light a match



Do not turn on or off electrical switches



Keep windows and doors open



Immediately evacuate the premises



Turn off main valve immediately



Do not try to fix gas leakage on your own

and call  **1199**

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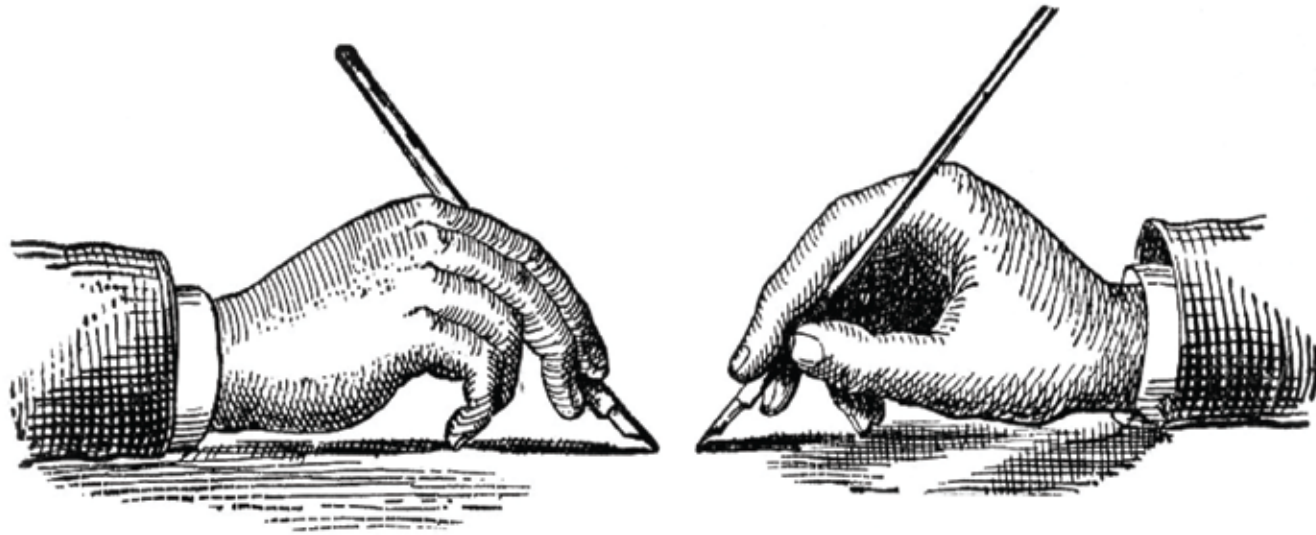
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In case of any emergency situation related to gas, low pressure or gas leakages immediately Call **1199**

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EDITORIAL NOTE



SNGPL is committed to its promise of providing natural gas facility to its consumers which is evident in its efforts to expand the transmission and distribution network. Even in the toughest of the times the Company strived to provide its consumers the best possible services. The Government of Pakistan, under the current visionary leadership has undertaken all necessary measures to ensure that the country's energy needs, be it domestic, commercial, industrial, power or other sectors, are met at all costs. Import of RLNG, installation of LPG air mix plants and now expansion of distribution network are all directed towards achieving the same goal. The completion of Project X is the key accomplishment that will go long way in mitigating demand - supply shortfall in the Country through import of 4.2 BCFD of RLNG.

The government is also focusing on expansion of distribution network to consumer doorstep. In the month of February, Prime Minister of Pakistan Shahid Khaqan Abbasi performed groundbreaking of a gas supply project in District Mianwali of Punjab. After its completion the project is expected to benefit more than 180,000 people of the area. This is a positive step in the right direction and one must hope that the expansion would continue to benefit more and more people of the Country.

This month brought a further cause of jubilation for SNGPL employees since the Company announced the highest ever six-month profit before tax of Rs. 5,562 Million for the period ended December 31, 2017 against profit before tax of Rs. 5,171 Million for the corresponding period. The Company also announced Earnings Per Share of Rs. 6.08 against Earnings Per Share of Rs. 5.68 for the corresponding period. The major contributing factors to this all time high six-month profit include increased return on assets, reduced UFG levels and no disallowance on account of provision for doubtful debts. This further confirms the very fact that the change management program inculcated by our worthy Managing Director is on the track while we continue our journey towards becoming the most successful gas utility Company in the region.

In continuation of its policy to support sports and sportsmen in the Country, SNGPL recently had its 5th Climbing Championship in Lahore. Though a relatively young genre, particularly in Pakistan, but it has gained much popularity in the younger lot of the Country which was also reflected by their huge participation in this championship. Climbing Championship also shows that SNGPL is not merely supporting popular games rather it is also providing patronage to the games which often don't catch attention of giant public and private corporations.

MD WORDS



'Your most unhappy customers are your greatest source of learning.'
- Bill Gates

Customer Service is basically beginning of a constant interaction between Company and a potential consumer which leaves a lasting impression about company's values. Maintaining finest quality Customer Service has always been SNGPL's hallmark. In the past, SNGPL used to enjoy unmatched reputation among its consumers and much of this was a result of the highest quality customer services offered by SNGPL to its consumers.

The Past has long gone. Then came a period where, on one hand, we were faced with enormous shortage of natural gas and, on the other hand, there was an unending demand for the same. This was definitely the toughest time period where we had to satisfy the consumers' needs without any available additional resources to fulfill those needs. Factually speaking this is where the real test begins since under the normal circumstances it is very easy to ensure customer satisfaction by fulfilling the needs. Although thanks to the Almighty and efforts of our hardworking employees, the tougher period is part of the past but it must continue to act as the point of reference for customer services.

We need to understand that a satisfied customer is a real brand ambassador that is why I always emphasize on making it at par with international standards. The future is more challenging then what we have assumed it to be hence it may surprise us with challenges that we may have not seen before. In order to prepare for any such challenges we need to mainly focus on two things: i) Research and Development (R&D) and ii) Customer Service. While R&D will help us in devising innovative solutions to the unforeseen challenges, Customer Service, on the other hand, will help us maintaining the reputation of the utility which cares its costumers the most. We must remember that the excellent customer service is the main tool through which we will be able to retain our consumers in a competitive scenario while the gas markets are now opening opening up to other shippers under Third Party Access Framework.

Let me also clarify one more thing that responsibility for serving customers lies not merely on the employees associated with the Company's Customer Service Centers. Each of us, whether an executive or a subordinate, is a representative of SNGPL therefore it is your primary duty to welcome a customer who approaches you for any kind of information or help. Always attend the customer with full attention and make all out effort to redress the grievance. Always remember that people come to your offices from far off places, taking leave from their work, and if they leave unattended or unsatisfied, it would tarnish the Company's image.

I also take great pride in the constant process of reforms being carried out to ensure better customer services. The use of technology has significantly altered the procedure and data handling therefore we must make full use of it. At the end, I must emphasize that we cannot meet our goals till such time we recognize that the consumer is king for us all. We must further improve our customer service and ensure services at door step which is a must for success of any utility organization.

COVER STORY



FULFILLING THE PROMISE, PROVIDING NATURAL GAS AT EVERY DOORSTEP

PRIME MINISTER OF PAKISTAN PERFORMS GROUNDBREAKING OF GAS SUPPLY PROJECT IN DISTRICT MIANWALI

An organization's vision and mission statements direct the course of its actions. If you look at the SNGPL's vision and mission statements, it clearly aims to enhance the customer's quality of life by providing natural gas. In fact the Company has always strived to work in the same direction even during the turbulent times. Now with the Federal Government

enthusiastically working to live up to its commitment of fulfilling the Country's energy needs, SNGPL has multiplied its efforts to ensure the target is achieved well in time.

In continuation of the same spirit, Prime Minister of Pakistan Shahid Khaqan Abbasi recently performed groundbreaking of a gas supply project in District Mianwali. Speaking on the

occasion, he vowed to expand the gas supply to the entire locality of the District. Terming the project as the biggest ever gas supply project of the Province of Punjab, Prime Minister said that the current government inherited ban on gas connections but with constant efforts it has now ensured uninterrupted gas supply to all the consumers while putting an end to long queues at the

This gas supply project from Kalabagh to Isakhel, when completed, is expected to benefit 180,000 population of the district. The project will be completed at a total cost of Rs 2307.636 Million and includes transmission spur of 58 kilometer, supply main of 60.2 kilometer and distribution network of 406 kilometer along with two Sales Metering Stations (SMS).

CNG stations. Prime Minister also assured the public of implementation of policy of gas supply within five kilometer radius of gas producing area.

Earlier Prime Minister Shahid Khaqan Abbasi unveiled the plaque and launched the project by welding a gas pipeline. He was accompanied by Managing Director SNGPL Amjad Latif and elected representatives of the constituency. The ceremony was also attended by the Senior Management of the Company.

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Prime Minister Shahid Khaqan Abbasi at the groundbreaking ceremony of the Gas Supply Project.



MD SNGPL Amjad Latif briefing the Prime Minister of Pakistan on the Mianwali Gas Supply Project.

TRAINING



A SESSION ON RISK MANAGEMENT

In recent years, many organizations have added risk management department to their team. The role of such departments is to identify risks, come up with strategies to guard against those risks, to execute mitigation strategies, and to motivate all members of organization to cooperate in implementing those strategies. Larger organizations generally face more risks so their risk management strategies also need to be more sophisticated.

Due to the prevailing focus on risk management, SNGTI arranged 3rd interactive training course on "Risk Management (Concepts, Tools and Techniques)" for the Senior Management in the month of February. Dr Samnan Ali was the facilitator for the training session. Dr Samnan is a PhD in Business Informatics from UK apart from being a Certified Project

Management Professional (USA). The course for the training session was based on the philosophy which helped participants to develop pragmatic approach in line with their departmental objectives and implications of Risk Management. This pedagogy led participants towards an opportunity to identify their departmental objectives aligned with the Company objectives. Each participant critically reflected their experiences to identify risks associated to defined objectives. Participants were divided into three groups which helped in identifying almost one hundred department specific risks.

This course covers the fundamentals of enterprise risk management. The session started with the identification, evaluation, and prioritization of risks, defined in ISO

31000 as the effect of uncertainty on objectives, followed by coordinated and economical application of resources to minimize, monitor, and control the probability or impact of unfortunate events or to maximize the realization of opportunities. Objective remained to assure that uncertainty does not deflect the endeavor from the business goals.

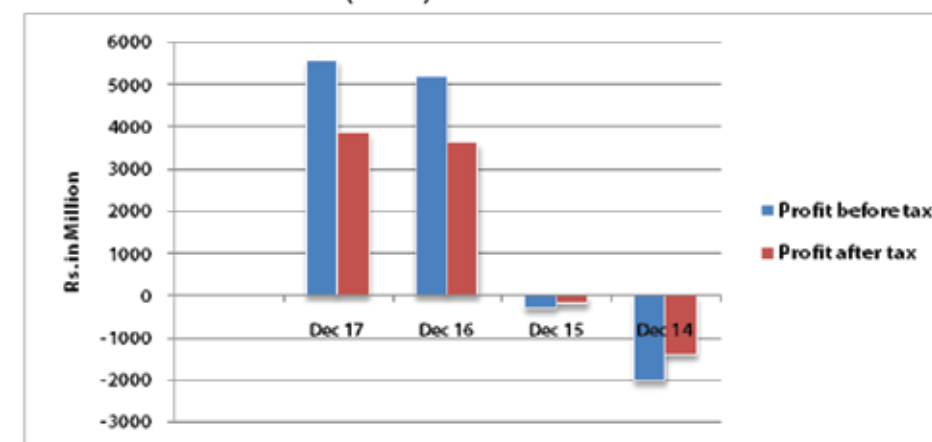
The learning areas covered during the two-day training include basic concepts of risk management; strategic risk management plan; risk identification techniques; developing a risk register; qualitative risk analysis; and risk response strategies

By the end of the training all participants were able to strategize mitigation strategies for each identified risk. More courses regarding Risk Management have also been planned for future.

ACHIEVEMENT

SNGPL ANNOUNCES HIGHEST EVER SIX-MONTH PROFIT BEFORE TAX OF RS. 5,562 MILLION

PROFIT / (LOSS) BEFORE AND AFTER TAX

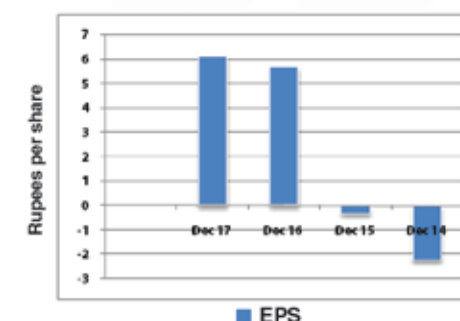


Accounts Department

With great pride SNGPL has declared financial results for the half year ended December 31, 2017 and despite of all economic and financial challenges, it has accomplished highest ever profit before tax of Rs. 5,562 Million for the period against profit before tax of Rs. 5,171 Million for the half year ended December 31, 2016.

The Company earned Profit after tax amounting to Rs. 3,859 Million during the six months period ended December 31, 2017 as against Profit after tax of Rs. 3,603 Million for the corresponding period. This led to Earnings per share of Rs. 6.08 during the six months period ended December 31, 2017 as against the Earnings per share of Rs. 5.68 for the corresponding period.

EARNINGS PER SHARE



MAJOR REASONS FOR SUCH TREMENDOUS RESULTS

- Increase in return on assets due to increase in capitalization as a result of timely completion of projects of national importance which include:

- Completion / commission of 173.66 kilometer long transmission lines with diameters ranging from 8" to 42" including the contract lines;
- Commission of 295 kilometers of distribution mains up to 2nd quarter of FY 2017-18 for enhancing system capacity, supplying gas and improving pressure to customers for better customer satisfaction;
- Injection of 1100-1200 MMCFD RLNG into the system;
- Completion of system

augmentation project for the transportation of 1200 MMCFD RLNG into its system;

- Completion of spur lines laying jobs of three power plants; and
- Completion of pipeline infrastructure development works for gas supply to Nandipur Power Plant.

- UFG losses for the second quarter have been decreased from 10.98 percent in the first quarter of FY 2017-18 to 10.69 percent for second quarter of the half year of FY 2017-18.

- No disallowance on account of provision for doubtful debt has been witnessed as against Rs. 270 million was booked during the preceding period.

CAPITALIZATION & REVENUE RESERVES



The Company Management is confident that the success journey of the Company will continue with the Company being able to maintain its pace for more success stories in the ensuing Financial Year.

KEY FINANCIAL INFORMATION

Description	Units / currency	Dec 2017	Dec 2016
Gas Sales	MMCF	317,451	298,972
Gas Sales inclusive differential margin	Rs. Million	204,523	152,313
Profit before tax	Rs. Million	5,562	5,171
Profit after tax	Rs. Million	3,859	3,603
Un-Accounted for Gas (UFG)	%	10.69	7.75
Earnings Per Share	Rs.	6.08	5.68
Gross Profit ratio	%	5.98	4.42

COMPLIANCE



MAKING EVERYONE COMPLY WITH THE RULES AND PROCEDURES

Compliance Department

In general, compliance means conforming to a rule, policy, standard and law. Regulatory compliance describes the goals that organizations aspire to achieve in their efforts to ensure that they are aware of and take steps to comply with relevant laws, policies and regulations. Due to the increasing number of regulations the need for operational transparency of organizations is increasing thus necessitating the adoption and use of consolidated and harmonized sets of compliance controls. This approach is used to ensure that all necessary governance requirements are met without unnecessary duplication of efforts and activities from company resources.

SNGPL's Compliance Department came into existence as a result of restructuring of Compliance Section after the decision of Board of Directors (BOD) in its 479th meeting held on 28 December 2016 after deliberation and recommendations of HR & Nomination Committee. The Department is headed by General Manager (Compliance), who is directly reportable to the Managing Director of the Company.

The Pre-Audit function is entrusted to Compliance Department. The Compliance Department rejuvenated pre-audit function after

becoming a fully independent department since March 2017. The Department reorganized its set up at Regional Offices/Areas/Project Camp Offices by ensuring the availability of Compliance Executives/Staff at all locations.

As a result of restructuring and re-organization, Compliance Department achieved following high level of acknowledgeable success in different areas of its purview:

Physical Checking of Contractor Payments

Compliance Department ensured physical checking of ditching contractor claims as per Standard Operating Procedures (SOPs) and achieved huge savings by deducting excess amount claimed by contractors in lieu of substandard work.

Compliance Department extended extra ordinary efforts in physical checking of contractors' ditching claims by executing test pits and attributed precise category of soil and solid layer thickness.

Moreover, a considerable amount has been saved by Compliance Department as a result of physical checking of ditching of less depth of earth by the contractors. The contractor's payments have been deducted in respect of less ditching in

depth as well as width of trench.

No More Wrong Application of Rates

Compliance Department showed colossal vigilance in regularization of wrong application of rates in respect of soil types in contractors' claims and achieved savings in millions. For example, pointing out and stopping of solid rock claims in contractor bills for the site where jack hammer has already been used for breaking the rock into pieces. Compliance Department ensured that hard soil should be paid instead of solid rock where the jack hammer cost has already been paid to the contractor.

Implementation of PPRA Rules

Compliance department ensured implementation of PPRA Rules in true letter and spirit in all Regional Offices/Areas/Project Camp Offices, which subsequently led to implementation of bid system for award of all the ditching contracts.

Regularization of Irregular Contractor payments

Compliance Department put exceptional efforts in containing excessive payments to ditching contractors through following measures:

- Stopping of simultaneous solid rock and jack hammer payments in a contractor claim.
- Stopping of "sand backfilling" work awarded to contractor by advising to indent the sand for Backfilling. This is the remarkable achievement of Compliance Department because the malpractice of sand backfilling work awarded to contractor and sand indenting were existing simultaneously. Due to strict vigilance, this malpractice has been stopped resulting in saving of substantial amount.
- Work orders having irregular soils categories i.e. Dynamiting solid rock X-1(d), Solid rock X-1(c), jack hammer

and concrete cutter claims have been changed and limited to only soil category of Hard soil X-1(b) & extra labour per running meter which is a remarkable achievement of the Department.

Crop Compensation payment & Land Acquisition

Compliance Department put utmost efforts in regularization of crop compensation payments by checking crops at site, details of trees (types, number, size and age), water channels, boundaries and construction, etc. which resulted in massive savings by our representatives in Projects during physical checking of Gardawri prepared by Land Department. It has also been ensured that the payment is being made to the right owner by checking the ownership/ possession as per Jama Bandi and Khasra numbers. Compliance Department plays a crucial role in Land Acquisition Committee participating actively in negotiations to acquire land at lowest possible price through comprehensive analysis of market prices.

Casual Labour Payment

Compliance Department put exceptional efforts in regularization of casual labour payments at Head Office and all Regional Offices/ Areas/ Projects Camps/ Transmission Mains/ Manga Workshop and store etc. by checking valid CNIC and physical witness of the labour and ensuring the payment is made to the right person without any discrimination. Compliance Department has also ensured the correct application of wage rates and detained the payments to unauthorized labour/ skilled persons.

Purchase Orders

Compliance Department is putting vigorous efforts in approval requirement for local and import Purchase Orders worth more than Rs 400,000 and US\$ 10,000 respectively.

The department endeavours that procurement is done in strict compliance of laid down policies, procedures and Public Procurement Rules 2004. Compliance Department provides vital deterrence effect in over all procurement process, thereby, assuring value for money to the Company. While performing pre-audit functions the department is able to save noticeable amount on account of management sanctions, taxation and other issues etc.

Repair Charges of above Rs 10,000 per Bill

Compliance Department maintained appropriate check and balance over repair charges above Rs 10,000 per bill, due to which fictitious bills have been reduced significantly. It has reduced the repair and maintenance expenses significantly and saved the unnecessary burden of expenses.

Bid Opening Activities

Compliance Department participates in bid opening activities of different departments such as Purchase and Store, Civil, Planning & Development, Quality Assurance, Corrosion Control, Admin, Projects, Compression and HSE etc to ensure transparent procurement according to PPRA rules and the Company procedures.

Commercial Audit

The Government Commercial Auditors check the record and accounts on annual basis due to its investment in SNGPL. Government holds shares in the name of President of Pakistan and its assignee. Government deploys Auditor General's teams to ensure proper utilization of the Company resources in public interest. These audit teams visit SNGPL Head Office and Regional offices once a year to check the accuracy and fairness of accounts as well as for scrutiny of every desired record pertaining to almost every

department of the Company. The coordination with Government Commercial Audit has been entrusted to Compliance Department.

In this regard, the Department is responsible to receive requisitions for Auditable Record from Commercial Auditors and communicate the same to various departments in the Company for provision of the same for onward submission to auditors. Likewise, arrangement of replies / explanations to the observations raised by the Commercial Auditors from the departments, consolidation of such replies/explanations and submission of the same to the auditors are responsibilities of Compliance Department.

It is sensitive assignment as the audit observations issued by the Government Commercial Auditors have to be ultimately explained, clarified and justified by the Secretary (Ministry of Energy) and Managing Director SNGPL before DAC/PAC. Resultantly, lots of efforts and time have to be put into it for preparation of working papers for compliance of DAC / PAC directives and for updated status after obtaining the same from concerned departments and defending the Audit paras in DAC/ Pre-PAC/ PAC meetings.

The above mentioned activities being performed by Compliance Department play vital role in minimizing the procedural violations, abortive expenses, avoiding subsequent audit objections and smooth office activities. Due to hard work of the Department's staff, good team efforts, efficient supervision and cooperative attitude of the Management, Compliance Department has been able to contribute significantly towards saving in expense /payment amounting over 100 million rupees during the Financial Year 2016-17.

100

All of us have lots of things cooking up in our heads. This can be about philosophy, history, literature, sports, environment or anything else. Let the world know what you think about ideas and issues which rule the world of information. Your contributions will help us making 'The Pride' better. You may E-mail your write-up at: media.affairs@sngpl.com.pk



Only those who will risk going too far can possibly find out how far one can go. - TS Eliot

When you do enough research, the story almost writes itself, lines of development spring loose and you will have choices galore. - Robert McKee

developing new products. In order to gain competitive advantage over the period of time firms invest in R&D. Being valuable tool for growth and improvement of business, R&D also proves to be the best genre to fulfill customer needs. However, it is important to understand that R&D and Product Development (P&D) are different from each other. R&D is the conception phase in the product life cycle, while P&D is the entire process of designing, creating, and marketing new products or existing products with new features.

- (i) Stimulate the development of a national technological industry;
- (ii) Enable the increase of competitiveness of the country in the global market;
- (iii) Indirectly or directly result in improved technical and upper-level education; and
- (iv) Enable the creation of partnerships between government entities and

R&D is different from most activities performed by a corporation as compared to daily operations. It is typically not performed with the expectation or goal of immediate profit. Instead, it focuses on long-term profitability for organizations. Companies that employ entire departments devoted to R&D commit substantial capital to the effort. They also estimate the risk-adjusted return on their R&D expenditures, which inevitably involve risk of capital, as no immediate payoff is experienced and the general return on investment (ROI) is somewhat uncertain. Ultimately the level of capital risk increases as more is spent on R&D.

toward the production of useful materials, devices, systems, or methods, including design and development of prototypes and processes.

In order to shift the economic cycle of the country from Industrial to knowledge base, initially employees, employers and graduates of emergent organizations take R&D as core responsibility along with their routine jobs. R&D job allows Human Resource (HR) of any entity to apply knowledge and skills to spark new innovation and push the frontiers of science forward.

Foster Ideas: A brain storming stage where discussion is conducted on understanding and itemization of the issues faced in particular industry and then narrowed down to important or core areas of opportunity or concern.

Focus Ideas: The initial pool of ideas is vast and may be generic. The R&D team will then sift through these and locate ideas with potential or those that do not have insurmountable limitations. At this point the team may look into existing products and assess how original a new idea is and how well it can be developed.

Develop Ideas: Once an idea has been thoroughly researched, it may be combined with a market survey to assess market readiness. Ideas with true

Prototypes and Trials: Researchers may work closely with product developers to understand and agree on how an idea may be turned into a practical product. As the process iterates, the prototype complexity may start to increase and issues such as mass production and sales tactics may begin to enter the process.

Launch: The product that started as a research question will now be ready for its biggest test. The evaluation of the product continues at this stage and beyond, eventually leading to possible re-designs if needed.

Return on Investments (ROI) on R&D efforts can take a while to materialize. But once success is achieved, the financial returns can be quite high. Pharmaceutical companies, chemical companies, automotive companies, lubricant companies invest massive amounts of capital expenditure and revenue expenditure for this reason. These companies strive to be ahead of others in their learning curve. Some companies are technology leaders, while others are followers. All the modern inventions such as laptops, mobiles/palmtops, music players, iPods, mp3players, automatic washing machines, dishwashers, water filters are all examples of R&D efforts that had a successful outcome. Who would have thought that mosquitoes would provide an opportunity for new product development in the form of mosquito mats, repellent creams, vaporizers etc.

the conventional technique redundant. Computers have confined the typewriters to the museum. E-mail has rendered the snail mail defunct. The world moves on only through scientific inventions and discoveries which are result of sustained R&D effort. Sometimes R&D efforts are also necessitated to meet the regulatory norms e.g.: green technologies that reduce pollution. Hybrid cars, Electric cars, Catalytic converters in cars are examples of successful R&D efforts.

Leadership and Learning are
indispensible to each other- John F.
Kennedy

As Exploration and Production (E&P) activities advance in the oil and gas industry, the industries are challenged to create new, beneficial and efficient regulations that will ensure the development of strong energy resources. Also, the continuing demand for innovation and the increasing technological challenges faced by the Oil and Gas sector make it clear that fostering national investments in R&D is vital for building up local industry.

Once the decision has been made to perform R&D, firms can carryout it in different prospects for instance In-house R&D in the company laboratories, externally contracted R&D, and joint R&D. In-house R&D commands a strategic advantage, since R&D is basically a learning process, the company can develop a group of experienced scientists and engineers that can be employed in developing more advanced products and processes and in transferring the results of their research to operations and to customers. However, since R&D personnel do not like to work alone and are stimulated by peers, the laboratory should have a critical mass in the core

Continued on next page

EMPLOYEE OF THE MONTH

TOP PERFORMERS



Khurram Shehzad
Deputy Chief Sales Officer
Sales Section, Lahore Region

Despite a huge workload on RLNG based commercial and industrial applications after lifting of moratorium, particularly in Lahore Region, he effectively and efficiently managed the surveys and issuance of demand notices on RLNG based commercial/industrial applications while maintaining complete transparency.



Raheel Javed Butt
Secretary
Projects Department, Head Office

He efficiently handled E-mails, fax messages and drafting of official memorandums. He also schedules appointments, handles visitors, coordinates with construction camps and ensures safe custody of confidential matters.



Asghar Khan
Engineer (Projects)
Projects Section, Sadiqabad Camp

His efforts led to early completion of 63.843 kilometer long 36" dia segment of LNG Phase-II line from AC1X Bhong to A3 Sardargarh by maintaining approximately 0.85 km daily lowering progress in a highly cultivated area.



Mahwish Atif
Supervisor Accounts
Treasury Department, Head Office

She assists in preparation of monthly Treasury Reports which includes summary of all the departmental activities. She always completes posting of all transactions of Provident Fund in Oracle on time.

BEST PERFORMERS



Kashif Maqsood Malik
Superintendent Accounts
Treasury Department, Head Office

He processed arrears payments to all retired employees after increase in CBA Agreement 2015-17. He also ensured timely completion of annual contribution.



Asghar Ali
Superintendent Revenue (B)
Billing Section, Mardan Region

He was assigned additional task of updation of recovery suits status in CC&B in addition to his routine assignments at sub-office. He successfully accomplished the target within given time frame.



Shakeel Ahmad Parwana
Superintendent Records
Billing Section, Gujrat Region

He played vital role in timely processing of all commercial and special domestic Meter Inspection Reports (MIRs) within stipulated time. Due to his efforts all domestic MIRs were cleared with zero pendency up to January 2018 and resolved all Device Test ID cases received from Head Office.



Muhammad Jameel Akhter
Senior Supervisor Welder
Projects Section, Sadiqabad Camp

He had a great contribution in early completion of 145.2 kilometer long 24" dia segment of LNG-II line from AV29 - N4 Sahiwal. Moreover, he gave his best for completion of distribution supply mains, operational phases, and cost jobs of Multan and Bahawalpur regions within approved time and cost estimates.

Continued from last page

technologies and support services; this critical mass may exceed the company resources.

External R&D is usually contracted out to specialized nonprofit research institutions or to universities. The advantages are that these institutions may already have experienced personnel in the disciplines to be researched, as well as the

necessary laboratory and test equipment. This is comparatively cost effective but will not benefit to the learning experience for, and may become overly dependent on the institute.

Joint R&D became popular in the developed countries like US and Europe. The advantages are lower costs, since each company does not have to invest in similar equipment; a critical mass of researchers; and

inter-change of information among the sponsors. The disadvantages are that all the sponsors have access to the same R&D results. However, because of antitrust considerations, the R & D performed must be precompetitive, and each participant in the joint R&D must apply separately the information obtained to its products, processes, and services.

The writer is Senior Officer (T&D).

PROMOTIONS



THE FOLLOWING EXECUTIVES WERE PROMOTED TO GRADE V AS SENIOR ENGINEER/OFFICER/ACCOUNTANT:

Nawab Khan
Executive Engineer (Distribution),
D.I. Khan, Peshawar (D)

Zafar Iqbal
Executive Engineer
Distribution, Gujranwala (D)

Sardar Muhammad Ali Zia
Executive Engineer
Transmission, Wah (T)

Muhammad Asif
Executive Engineer
Distribution, Faisalabad (D)

Azam Hassnain
Executive Engineer
Distribution, Abbotabad (D)

Sami Ur Rehman Piracaha
Executive Engineer
Distribution, Rawalpindi (D)

Maqbool Prem
Executive Engineer
Distribution
Depalpur, Sahiwal (D)

Waqas Khan
Executive Engineer
Distribution, Lahore East (D)

Harris Ali
Executive Engineer
Distribution, Sialkot (D)

Nadeem Nawaz Watoo
Executive Engineer
Distribution, Jhang, Faisalabad (D)

Khalid Rahim Orakzai
Executive Engineer
Transmission, Wah, Faisalabad (T)

Nasir Abbas
Executive Engineer
Compression, Multan (T)

Jibran Kakar
Executive Engineer
Transmission, Kohat, Wah (T)

Muhammad Fayyaz Nadeem
Executive Engineer
Quality Assurance
Projects, Head Office

Fawad Ali
Executive Engineer
Distribution, Mardan (D)

Muhammad Nadeem Baig
Executive Engineer
Transmission, Multan (T)

Shehryar
Executive Engineer
Metering, Lahore East (D)

Waqas Hussain
Executive Engineer
Transmission, Faisalabad (T)

Abdul Jabbar Khan
Executive Engineer
Compression, Multan (T)

Abrar Rashid
Executive Engineer
Transmission, Head Office

Khawaja Amir Hayat
Executive Engineer
Quality Assurance, Lahore

Farhan Ahmed
Executive Engineer
Distribution
Kasur, Lahore East (D)

Asif Hayat Bhatti
Executive Engineer
Civil Construction, Head Office

Aman Ullah Khan
Executive Engineer
Compression, Multan (T)

Aftab Muhammad Khan
Executive Engineer
Distribution, Peshawar (D)

Masih Ullah
Executive Engineer
Distribution, Peshawar (D)

Yasar Kausar Ali
Executive Engineer
Compression, Head Office

Muhammad Abubakar Sharif
Executive Engineer
Compression, Multan (T)

Adeel Zahid Mir
Executive Engineer
Transmission, Wah (T)

Muhammad Akram
Executive Engineer
Projects, HQ

Noman Arshad
Executive Engineer
Compression
Ac1-X Bhong, Multan (T)

Taib Usman
Executive Engineer
Projects, Coating Plant, Project
Hafiz Mian Imran Ahmad
Executive Engineer
Distribution, Sheikhupura (D)

Umer Ejaz
Executive Engineer
Distribution, Rawalpindi (D)

Talat Mahmood
Executive Engineer
Quality Assurance, Head Office

M. Rizwan Ather Bhatti
Executive Engineer
Transmission, Faisalabad (T)

Farrukh Sultan
Executive Engineer
Distribution
Mansehra, Abbottabad (D)

Mohammad Zubair
Executive Engineer
Corrosion, Peshawar (D)

Syed Zishan Ali
Executive Engineer
Billing, Lahore East (D)

Shumaila Azam
Executive Engineer
HSE, Head Office

Zubair Ahmad
Executive Engineer
Distribution, Multan (D)

Sheikh Mohammad Aamir
Executive Engineer
Compression, Faisalabad (T)

Mohammad Aslam
Executive Engineer
Distribution, Sahiwal (D)

Arsalan Mujeeb
Executive Engineer
Compression, Multan (T)

Rashid Imran Anjum
Executive Engineer
Projects, Coating Plant

PROMOTIONS

Mohammad Sohail Executive Engineer Projects, Project HQ	Hassan Raza Kazmi Executive Engineer Distribution Muzzafargarh, Multan (D)	Mohammad Junaid Ghauri Executive Engineer Distribution, Multan (D)	Tanveer Yaqoob Executive Officer Media Affairs, Head Office	Syed Asif Ali Shah Executive Officer Law, Head Office	Ghazanfar Ali Executive Officer Billing, Multan (D)	Mubashar Naseer Executive Accountant Finance, Head Office	Atif Muzaffar Mir Executive Officer IT/MIS, Head Office	Kashif Ashfaq Executive Officer IT/MIS, Lahore East (D)	Saad Jamil Executive Officer IT/MIS, Head Office
Mohammad Hashim Executive Engineer HSE, Head Office	Salman Sarwar Executive Engineer Distribution Charsadda, Peshawar (D)	Asad Abbas Ahmad Executive Engineer Metering, RM Shop, Faisalabad (D)	Abdul Rauf Khan Executive Officer Corporate Affairs, Head Office	Zia Ul Islam Executive Officer Administration, Head Office	Hassan Tahir Executive Officer Billing, Lahore East (D)	Mohammad Noman Executive Officer Billing, Gujranwala (D)	Aqdas Adnan Executive Officer IT/MIS, Head Office	Sohail Abbas Executive Officer IT/MIS, Head Office	Mohammad Usman Khichi Executive Officer IT/MIS, Head Office
Atif Anjum Executive Engineer Metering, CM Shop, Head Office	Mohammad Jameel Rasheed Executive Engineer Quality Assurance, Multan (D)	Mohammad Shafiq Executive Engineer Billing, Islamabad (D)	Mohammad Asim Qureshi Executive Officer Procurement, Faisalabad (D)	Ali Kamran Executive Officer Human Resource, Head Office	Hafiz Mohammad Ahmad Executive Officer Billing, Sahiwal (D)	Mahmood Ahmed Executive Accountant Accounts, Gujranwala (D)	Bilal Asghar Khan Lodhi Executive Officer IT/MIS, Sheikhupura (D)	Usman Qadeer Executive Officer IT/MIS, Head Office	Mohammad Asif Iqbal Executive Officer Risk Management, Head Office
Waheeb Iftikhar Executive Engineer HSE, Lahore East (D)	Rizwan Meher Ali Executive Engineer Distribution, Head Office	Zia Ul Islam Executive Officer Law, Peshawar (D)	Gul Hamid Khan Jadoon Executive Officer Customer Service, Abbottabad (D)	Haseeb Ullah Executive Accountant Compliance, Peshawar (D)	THE FOLLOWING EXECUTIVES WERE PROMOTED TO GRADE IV AS EXECUTIVE ENGINEER/OFFICER/ACCOUNTANT:				
Imran Khan Executive Engineer Distribution, Peshawar (D)	Imtiaz Ali Khan Executive Engineer Distribution, Gujranwala (D)	Shahid Akram Executive Officer Customer Service Cantt, Rawalpindi (D)	Mohammad Akram Executive Officer Sales, Islamabad (D)	Munawar Ali Executive Accountant Compliance, Haed Office	Muhammad Kashif Ali Malik Engineer (Billing), Lahore East (D)	Abdul Qayyum Engineer (Transmission), Kohat, Wah (T)	Zain Tariq Engineer (Distribution), Sheikhupura (D)	Hafiz Muhammad Chand Shakeel Engineer (Compression), Multan (T)	Muhammad Amir Irshad Engineer (Transmission), Faisalabad (T)
Amjad Khan Executive Engineer Projects, HQ	Tanvir Imran Executive Engineer Transmission, Faisalabad (T)	Ayaz Mahmood Executive Officer Administration, Multan (T)	Naeem Malik Executive Officer Corporate Affairs, Head Office	Farooq Aslam Executive Officer Billing, Head Office	Muhammad Shahzad Engineer (Billing), Bahawalpur (D)	Muhammad Aslam Pervez Engineer (Distribution), Jhang, Faisalabad (D)	Muhammad Faizan Akram Engineer (Corrosion), Head Office	Shahbaz Ali Jaffar Engineer (HSE), Multan (T)	Saira Alam Engineer (Compression), Multan (T)
Mohammad Qasim Executive Engineer HSE, Faisalabad (T)	Kashan Nazir Executive Engineer Transmission Sms-II Sec-(IV), Faisalabad (T), Lahore	Khawaja Mohammad Nadeem Executive Officer Administration, Gujranwala (D)	Nasir Mahmood Executive Record Officer MD Secretariat, Head Office	Javid Ashraf Executive Accountant Accounts, Wah (T)	Muhammad Nouman Naseem Engineer (Distribution), Sargodha (D)	Sabz Ali Khan Engineer (Distribution), Rawalpindi (D)	Awais Jaffar Alvi Engineer (Transmission), Faisalabad (T)	Muhammad Azam Manzoor Engineer (Billing), Bahawalpur (D)	Rana Ammar Mahmood Khan Engineer (Quality Assurance), Islamabad (D)
Imran Gul Executive Engineer Projects, HQ	Mohammad Siddique Executive Engineer Distribution, Faisalabad (D)	Malik Mohammad Tanveer Executive Officer Administration, Abbottabad (D)	Mudassar Ali Executive Record Officer Distribution, Head Office	Akhtar Hussain Executive Accountant Accounts, Multan (T)	Pir Majid Shah Engineer (HSE), Mardan (D)	Khalid Nawaz Engineer (Distribution), Fateh Jang, Islamabad (D)	Muhammad Irfan Shahzad Engineer (Distribution), Lahore East (D)	Mansoor Ali Engineer (CS), Multan (D)	Asad Aftab Engineer (Distribution), Sahiwal (D)
Mirza Khurram Baig Executive Engineer Transmission, Multan (T)	Razwan Rashid Executive Engineer Billing, Sheikhupura (D)	Iftikhar Ahmed Executive Officer Coordination MD Secretariat Head Office	Ihtesham Ul Haq Executive Officer Stores, Projects HQ	Mohammad Akmal Executive Officer Billing, Johar Town, Lahore East (D)	Arshad Ali Engineer (Distribution), Multan (D)	Abdul Sami Engineer (Transmission), Multan (T)	Ali bin Ahmad Engineer (Distribution), Faisalabad (D)	Zahid Hussain Engineer (Distribution), Peshawar (D)	Basil Mumtaz Baloch Engineer (Distribution), Faisalabad (D)
Asma Maqbool Executive Engineer HSE, Head Office	Sohail Abid Executive Engineer Billing, Faisalabad (D)	Shakil Ahmad Executive Officer Sales, Sheikhupura (D)	Shahla Abdul Ghani Executive Officer Law, Head Office	Syed Saqib Ahmed Executive Accountant Accounts, Projects HQ	Adnan Maqbool Khan Engineer (Transmission), Faisalabad (T)	Zia Hameed Engineer (Transmission), Faisalabad (D)	Muhammad Aamir Asghar Engineer (Stores), Manga Store, Head Office	Arshad Iqbal Engineer (Corrosion), Peshawar (D)	Muhammad Shakeel Engineer (Distribution), Faisalabad (D)
Umair Ashraf Executive Engineer HSE, Islamabad (D)	Shahid Hameed Executive Engineer Billing, Sargodha (D)	Syed Ur Rehman Executive Officer Administration, Lahore East (D)	Moazzam Ali Executive Officer Law, Head Office	Mohammad Aslam Chaudhry Executive Accountant Treasury, Head Office	Muhammad Fayyaz Engineer (Projects), Project HQ	Iqbal Akbar Engineer (Distribution), Gujranwala (D)	Asif Ali Engineer (Distribution), Sargodha (D)	Muhammad Imran Khan Engineer (HSE), Bahawalpur (D)	Arslan Ahmad Malik Engineer (Distribution), Rawalpindi (D)
Adil Zubair Executive Engineer Metering, CM Shop, Head Office	Mohammad Ishaq Executive Engineer Billing, Peshawar (D)	Farrukh Amin Executive Officer Human Resource, Head Office	Salman Rasheed Executive Officer Coordination, Head Office	Syed Salim Akhtar Executive Accountant Finance, Head Office	Haris Murtaza Engineer (Corrosion), Rahim Yar Khan, Multan (T)	Muhammad Naveed Engineer (Transmission), Wah (T)	Arsalan Musarat Engineer (Distribution), Multan (D)	Tahir Javed Butt Engineer (Distribution), Hafizabad, Gujranwala (D)	Muhammad Umer Khan Engineer (Distribution), Lahore West (D)
Muhammad Noman Executive Engineer HSE, Project HQ	Zulfiqar Ali Executive Engineer Billing, Multan (D)	Babar Saleem Executive Officer Human Resource, Head Office	Syed Mohammad Haider Abbas Executive Officer Procurement, Head Office	Ahmad Ali Executive Accountant Treasury, Multan (D)	Adeel Ahmad Engineer (Compression), Multan (T)	Imran Ismail Engineer (Corrosion), W/S Kot Lakhpat, Head Office	Nauman Afzal Engineer (Distribution), Faisalabad (D)	Syed Muhammad Zulqarnain Engineer (Metering), RM Shop, Faisalabad (D)	Imran Ahmad Engineer (Transmission), SMS-II (SEC-IV), Lahore, Faisalabad (T)
Rizwan Nasim Executive Engineer HSE, Head Office	Syed Farrukh Shabbir Executive Engineer Telecom, Head Office	Suhaib Bin Salam Executive Officer Administration, Project HQ	Mohammad Naveed Akhtar Executive Officer Human Resource, Head Office	Mohammad Nawaz Executive Officer Audit, Lahore West (D)	Ali Raza Khan Engineer (Distribution), Sahiwal (D)	Muhammad Umair Engineer (Coordination), Head Office	Yasir Mahmood Engineer (Corrosion), Gujrat (D)	Muhammad Ahsan Majeed Engineer (Telecom), Multan (T)	Arslan Khurshed Engineer (Billing), Sahiwal (D)
Yousaf Zakir Executive Engineer Distribution, Lahore West (D)	Faisal Raisham Khan Executive Engineer Telecom, Wah (T)	Mudassar Ahmad Executive Officer Administration, Islamabad (D)	Mohammad Qasim Executive Officer Sales, Bahawalpur (D)	Shahzad Elahi Malik Executive Officer Billing, Lahore East (D)	Saqib Mushtaq Engineer (Metering), Central Meter Shop, Lahore	Abdul Qadir Engineer (Telecom), Multan (T)	Ali bin Arshad Engineer (Distribution), Peshawar	Waqas bin Nisar Engineer (Distribution), Rawalpindi (D)	Asma Tahir Engineer (Distribution), Lahore East (D)
Nazia Rasheed Executive Engineer Distribution, Head Office	Waqas Nisar Executive Engineer Metering, CM Shop, Head Office	Farooq Ali Executive Officer Administration, Head Office	Malik Zeeshan Gul Executive Officer Law, Peshawar (D)	Amjad Hussain Executive Accountant Finance, Head Office	Hizbur Rehman Engineer (Distribution), Lakki Marwat, Peshawar (D)	Qasim Abbas Engineer (Projects), Project HQ	Ahmad Usman Engineer (Metering), Faisalabad (D)	Qaisar Abbas Engineer (Compression), AC-4 (Uch Sharif), Multan (T)	Muhammad Junaid Iqbal Engineer (Quality Assurance), Bahawalpur (D)
Syed Tahir Shah Executive Engineer Transmission C-10, Nowshehra, Wah (T)					Muhammad Fayyaz Engineer (Customer Services), Mardan (D)	Karamat Khan Engineer (Corrosion), SMS-II (SEC-IV), Lahore, Faisalabad (T)	Numan Saeed Engineer (Projects), Project HQ	Mudassir Noor Engineer (Distribution), Mardan (D)	Taha Fareed Engineer (Distribution), Lahore East (D)
					Muhammad Farooq Khalid Engineer (Quality Assurance), Gujrat (D)	Muhammad Tayyab Engineer (Telecom), Multan (T)	Shahab ur Rehman Engineer (Distribution), Peshawar (D)	Ammar Ahmad Khan Engineer (Projects), Project HQ	Umer Farooq Engineer (Corrosion), Gujranwala (D)
					Muhammad Saeed Khan Engineer (HSE), Peshawar (D)	Muhammad Waqas Engineer (Projects), Project HQ	Farrukh Haider Engineer (Corrosion), Corrosion Workshop, Head Office	Syed Ahsan Ilyas Engineer (Distribution), Abbottabad (D)	Usman Saddique Chaudry Engineer (Distribution), Lahore West (D)
					Rehmatullah Khan Engineer (Metering), Islamabad (D)			Zahid Rasool Engineer (Distribution), Multan (D)	

PROMOTIONS

Muhammad Waqas Amir
Engineer (Metering),
RM Shop, Multan (T)

Abdul Jabar
Engineer (Distribution),
Bannu, Peshawar (D)

Muhammad Hamza Raheel
Engineer (HSE), Head Office

Arbab Hussain
Engineer (Metering),
RM Shop, Islamabad (D)

Asad Khan
Engineer (Transmission),
Faisalabad (T)

Wajahat Khalid
Engineer (Distribution),
Sargodha (D)

Imdad Ali
Engineer (Transmission),
Sui, Multan (T)

Hafiz Bilal Haider
Engineer (Metering),
CM Shop Lahore, Head Office

Muhammad Imran Asghar
Engineer (Distribution), Sialkot (D)

Muhammad Usman Zafar
Engineer (Projects), Project HQ

Syed Wajahat Ali
Engineer (Transmission), Wah (T)

Imtiaz Hussain
Engineer (Corrosion), Sahiwal (D)

Gulraiz Shaukat
Engineer (Compression),
AC1-X (Bhong), Multan (T)

Zeeshan Babar
Engineer (Distribution),
Peshawar (D)

Roman Fazal
Engineer (Distribution),
Peshawar (D)

Asghar Khan
Engineer (Projects), Project HQ

Sehar Qurban Ali
Engineer (Distribution), Head Office

Hira Anwer
Engineer (Metering),
Bahawalpur (D)

Kamran Mujahid
Engineer (Distribution),
Jehlum, Rawalpindi (D)

Habiba Sarwar
Engineer (Distribution),
Head Office

Akmal Shahzad
Engineer (Distribution),
Sheikhupura (D)

Abdul Hanan
Engineer (Regulatory Affairs),
Head Office

Adnan Haider
Engineer (Distribution),
Sargodha (D)

Irshad Azeem Khosa
Engineer (Procurement),
Head Office

Noshervan Khan Adil
Engineer (Stores), Head Office

Asmatullah Khan
Engineer (Distribution),
Rawalpindi (D)

Muhammad Kashif Saddique
Engineer (Distribution),
Sheikhupura (D)

Usman Habib
Engineer (Distribution), Sialkot (D)

Muhammad Faizan Siddiqui
Engineer (Distribution),
Lahore East (D)

Saira Fatima
Engineer (Transmission),
Faisalabad (T)

Haroon Rashid
Engineer (Distribution),
Johar Town, Lahore East (D)

Sohail
Engineer (Projects), Project HQ

Adnan Saeed
Engineer (Distribution),
Islamabad (D)

Bashir Ahmad
Engineer (Projects), Project HQ

Muhammad Ali Zulqarnain
Engineer (Distribution),
Rahim Yar Khan, Bahawalpur (D)

Ghulam Rasool
Engineer (Transmission),
Sukkur, Multan (T)

Muhammad Yasir Hussain
Engineer (Metering),
RM Shop, Islamabad (D)

Muhammad Rameez Ahmed
Engineer (Compression),
Faisalabad (T)

Abdul Muneeb Qureshi
Engineer (Distribution), Multan (D)

Ghulam Rasool
Engineer (Distribution),
Okara, Sahiwal (D)

Ali Saad
Engineer (Distribution),
Rawalpindi (D)

Muzaffar Ali Khan
Engineer (Projects), Project HQ

Wajid Ali Shah
Engineer (Projects), Project HQ

Muhammad Umar Javed
Engineer (Metering),
CM Shop Lahore

Rabia Nisar
Engineer (Metering),
CM Shop Lahore

Hassaan Hanif Malik
Engineer (Telecom), Multan (T)

Muhammad Rashid Qureshi
Engineer (Metering), Multan (D)

Muhammad Ibrahim Khan Khosa
Engineer (Engineer),
Distribution, Multan (D)

Muhammad Nabeel Mohsin
Engineer (Projects), Project HQ

Zameer ul Hassan
Engineer (Corrosion), Faisalabad (T)

Ajab Khan
Engineer (Billing), Gujrat (D)

Furqan Basit
Engineer (Metering),
CM Shop Lahore

Farhan Ashfaq Cheema
Engineer (Distribution),
Lahore East (D)

Abdul Moieed Khan Abbasi
Engineer (Distribution), CSC
Murree, Islamabad (D)

Arslan Shakoor
Engineer (Corrosion), Faisalabad (D)

Abdul Rehman
Engineer (Transmission),
Faisalabad (T)

Muhammad Shahzad Saleem
Engineer (Distribution),
Rawalpindi (D)

Tariq Sohail
Engineer (Transmission), Multan (T)

Waqas Qasim
Engineer (Distribution),
Khanpur, Bahawalpur (D)

Iqra Naseer
Engineer (Metering),
CM Shop Lahore

Muhammad Owais Baloch
Engineer (Corrosion),
Bahawalpur (D)

Hassaan Qayyum
Engineer (Distribution),
Rawalpindi (D)

Ata Mohay ud Din
Engineer (Distribution),
Lahore East (D)

Abdur Rehman
Engineer (Telecom), Head Office

Muhammad Ajmal Chahal
Officer (Admin),
Harbanspura, Lahore-West (D)

Muhammad Sohail
Officer (Admin), CM Shop Lahore

Muhammad Younis
Officer (Stores), Sargodha (D)

Asmat Khan
Officer (Sales), Mardan (D)

Hafiz Muhammad Jawad
Officer (Sales), Gujranwala (D)

Faiz Sultan Faiz
Law Officer, Sargodha (D)

Khalid Javed
Officer (Admin), Sargodha (D)

Mumtaz Ahmad
Officer (Projects), Project HQ

Latif Akbar
Officer (Stores), Project HQ

Talha Ammad Javaid
Officer (Sales),
Rahim Yar Khan, Bahawalpur (D)

Shahzad Ahmed
Officer (Stores), Lahore East (D)

Nazakat Khan
Record Officer (Distribution),
Gurjat (D)

Hassan Zaheer
Officer (Sales), Faisalabad (D)

Saba Anwar
Officer (Admin), Faisalabad (D)

Muhammad Madni
Officer (Sales),
Hafizabad, Gujranwala (D)

Fakher Iqbal
Officer (Sales), Head Office

Muhammad Jamal Nutkani
Officer (Stores), Multan (T)

Sana Ullah
Officer (Procurement), Head Office

Awais Ahmad Bajwa
Officer (Media Affairs), Head Office

Malik Ejaz Gul
Officer (Procurement),
Rawalpindi (D)

Aneela Liaquat
Officer (Admin), Head Office

Muhammad Arshad
Officer (Admin), Johar Town,
Lahore East (D)

Waheed Afzal
Officer (Stores), Lahore East (D)

Zahid Mahmood
Officer (CS), Head Office

Ghulam Farooq
Compliance Officer (Billing),
Islamabad (D)

Ather Yaqub
Officer (Procurement),
Islamabad (D)

Rehmat Ullah
Officer (CS), Rawalpindi (D)

Taqaddas Butt
Officer (Stores), Manga Store,
Head Office

Kamran Alam
Officer (Vigilance), Distribution,
Islamabad (D)

Muhammad Mazhar Iqbal
Officer (Admin), Head Office

Muhammad Safdar
Officer (Sales), Kohat, Peshawar (D)

Ajmal Khan
Compliance Officer (Billing),
Charsadda, Peshawar (D)

Wasim Makhdum
Officer (Sales), Lahore East (D)

Sajid Khan
Compliance Officer (Billing),
Peshawar (D)

Aqeel Ahmed Jalil
Officer (Sales), Faisalabad (D)

Iftikhar Ahmad
Compliance Officer (Billing),
Hafizabad, Gujranwala (D)

Ahmed Javed
Compliance Officer (Billing),
Islamabad (D)

Murtaza Ali Tanoli
Officer (Admin), Abbottabad (D)

Ijaz Ahmad
Officer (Procurement),
Lahore East (D)

Bazid Khan
Officer (Vigilance), Distribution,
Lahore West (D)

Khawar Saleem
Officer (Admin), Lahore East (D)

Irfan Khan
Officer (CS), Islamabad (D)

Ejaz Mahmood
Officer (Procurement), Head Office

Muhammad Rashad
Officer (Vigilance), Distribution,
Faisalabad (D)

Muhammad Farooq
Law Officer, Faisalabad (D)

Mubasher Sulman Qasmi
Officer (CS),
Walled City, Lahore West (D)

Shaukat Hayat Khan
Officer (Stores), Islamabad (D)

Jawwad Ahmed Mirza
Compliance Officer (Billing),
Walled City, Lahore West (D)

Naveed Zafar
Officer (Sales),
Johar Town, Lahore East (D)

Muhammad Ahsan Sharif
Officer (HR), Head Office

Rabia Iftikhar
Officer (HR), Head Office

Shaukat Ali
Recovery Officer (Billing),
Peshawar (D)

Waseem Abbas
Officer (Admin), Faisalabad (T)

Hammad Haider
Officer (Sales), Lahore East (D)

Tauseef Ahmad
Technical Officer (Telecom), Wah (T)

Tariq Mehmood
Technical Officer (P&D), Project HQ

Tahir Mehmood
Technical Officer (Transmission),
Faisalabad (T)

Tariq Mehmood
Technical Officer (Distribution),
Faisalabad (T)

Waqas Saleh
Officer (Admin), Peshawar (D)

Muhammad Bilal Hassan Saif
Officer (Sales), Islamabad (D)

Asif Adeel Rao
Officer (T&D), SNGTI Lahore

Zia ur Rehman
Officer (Regulatory Affairs),
Head Office

Syed Lal Shahbaz
Officer (Admin), Bahawalpur (D)

Muhammad Safdar Wazir
Officer (Admin), Project HQ

Atif Rizwan
Recovery Officer (Billing),
Head Office

Aamir Rauf
Officer (Sales), Faisalabad (D)

Syed Faraz Ali Shah
Officer (Corporate Affairs),
Head Office

Shujaa Rashad Awan
Officer (Sales), Faisalabad (D)

Asad Fawad
Officer (T&D), SNGTI Lahore

Zahid Aslam
Officer (Sales), Haripur,
Abbottabad

Asif Shakeel
Officer (Media Affairs), Head Office

Muhammad Afzal Khan
Accountant (Accounts), Project HQ

Mohsin Khan
Officer (Audit), Sahiwal (D)

Abdul Sajid Sheikh
Officer (Billing), Lahore West (D)

Nadeem Ahmed
Technical Officer (Transmission),
Faisalabad (T)

Liaqat Ali
Technical Officer (Corrosion),
Project HQ

Irfan Ghani
Technical Officer (Transmission),
Faisalabad (T)

Sohail Abid
Accountant (Accounts),
Faisalabad (T)

Atta ur Rehman
Officer (Audit), Head Office

Muhammad Naseer Khan
Accountant (Compliance),
Peshawar (D)

Abdul Ghaffar
Officer (Risk Management),
Head Office

Ahsan Raza
Officer (Audit), Sheikhupura (D)

Amir Nadeem
Officer (Audit), Rawalpindi (D)

Ayaz Ahmad Ijaz
Officer (Billing), Shahdra,
Sheikhupura (D)

Muhammad Shahzad Ashraf
Accountant (Accounts),
Head Office

Adeel Ijaz
Accountant (Accounts),
Sargodha (D)

Kaiser Muhammad Zaman Khan
Officer (Billing), Sialkot (D)

Muhammad Shafi Khan
Accountant (Accounts),
Head Office

Muhammad Arif
Officer (Billing), Head Office

Qasim Javaid
Accountant (Treasury),
Faisalabad (D)

Asma Munir
Accountant (Compliance),
Bahawalpur (D)

Saqib Ali
Accountant (Accounts),
Head Office

Muhammad Usman
Officer (Billing), Rawalpindi (D)

Syed Muhammad Javed Iqbal
Technical Officer (Distribution),
Lahore West (D)

Jan Muhammad
Technical Officer (Transmission),
Faisalabad (T)

Khalid Ali
Technical Officer (Distribution),
Mardan (D)

Abdul Mannan
Officer (Audit), Sargodha (D)

Sadaf Yaqoob
Accountant (Accounts), Multan (T)

Muhammad Asad
Accountant (Accounts),
Head Office

Muhammad Tariq Javed
Officer (HR) – IT Support,
HR, Head Office

Yawar Abbas
Officer (Billing), Faqirabad,
Peshawar (D)

Dawod Parvaiz
Officer (App. Dev.),
IT/MIS, Head Office

Muhammad Imran
Officer (App. Dev.),
IT/MIS, Head Office

Muhammad Qazzafi
Officer (Network & System),
IT/MIS, Islamabad (D)

Aman Ullah
Officer (Network & System),
IT/MIS, Bahawalpur (D)

Muhammad Kazim
Officer (Network & System),
IT/MIS, Head Office

Mazhar ul Haq Bashir
Officer (Billing), Rawalpindi (D)

Jehan zeb Arsh
Officer (Operations),
IT/MIS, Rawalpindi (D)

Muhammad Naveed Akram
Officer (Operations),
IT/MIS, Head Office

Muhammad Atif Masood
Officer (Operations),
IT/MIS, Head Office

Hamad Sultan
Technical Officer (Compression),
Multan (T)

Syed Muhammad Faisal Hashmi
Technical Officer (Telecom),
Lahore East (D)

Arshad Ali
Technical Officer (Transmission),
Faisalabad (T)

Ghulam Abbas
Officer (Operations),
IT/MIS, Head Office

Tahir Ahmad Dawood
Officer (Billing), Lahore East (D)

Naveed Hussain Asif
Officer (Billing), Sahiwal (D)

Shazia Azam
Officer (Network & System),
IT/MIS, Head Office

Wahab Usman
Officer (Operations),
IT/MIS, Sialkot (D)

Jawad Ahmed
Officer (Billing), Abbottabad (D)

Muhammad Farhan Zafar
Officer (App. Dev.),
IT/MIS, Gujranwala

Shafqaat Ahmad Khan
Officer (Network & System),
IT/MIS, Head Office

Shabbir Ahmed
Officer (Network & System),
IT/MIS, Head Office

Adnan Khalid
Officer (Operations),
IT/MIS, Head Office

Jahanzeb Shahbaz
Officer (Network & System),
IT/MIS, Multan (D)

Muhammad Naseem
Officer (Operations),
IT/MIS, Head Office

Aamir Munir
Officer (Network & System),
IT/MIS, Head Office

Muhammad Ramzan
Officer Operations (Billing),
Islamabad (D)

Zulfiqar Ahmad
Technical Officer (Corrosion),
Sargodha (D)

Muhammad Shoaib Azam
Secretary (Procurement),
Head Office

Muhammad Arshad Malik
Secretary (HR), Head Office

Muhammad Amin
Secretary to SGM CSS, Head Office

THE FOLLOWING EXECUTIVES WERE PROMOTED TO GRADE III:

PROMOTIONS

Muhammad Akram Butt
Secretary to CFO, Head Office

Mazhar Ali
Secretary (Projects), Project HQ

Jehangir Hussain
Secretary (Distribution),
Lahore East (D)

Muhammad Shafqat Khan
Officer (Stores), Abbottabad (D)

Muhammad Umar Khan
Officer (Admin), Project HQ

Waqas Ilyas
Officer (Sales), Head Office

Muhammad Haroon
Officer (Sports Cell), Project HQ

Syed Safeer Hussain
Officer (Sales), Islamabad (D)

Zia ul Islam
Officer (Projects), P&D, Project HQ

Salman Arshad
Officer (Projects), P&D, Project HQ

Khalid Asad
Officer (Procurement), Head Office

Fahad Zia
Officer (Procurement), Head Office

Mujeeb Sarfraz
Officer (Sales), Multan (D)

Nauman Khan
Officer (Stores), Rawalpindi (D)

Haider Ali
Officer (Sales), Rawalpindi (D)

Muhammad Aslam
Officer (Procurement), Sahiwal (D)

Shoaib Tahir
Officer (Admin), Head Office

Muhammad Ali Nasir
Officer (Stores), Multan (T)

Umar Siddique
Officer (Stores), Faisalabad (T)

Muhammad Fawad Khan
Officer (Procurement), Project HQ

Muhammad Shahid Ikram
Officer (Procurement), Head Office

Zahid Kareem
Officer (Procurement), Project HQ

Muhammad Afzal Khan
Staff Officer to MD, Head Office

Marvaiz Khan
Officer (CS), Islamabad (D)

Burhan Ali
Officer (HR), Head Office

Nasir Mehmood
Record Officer (Distribution),
Rawalpindi (D)

Arfan Ahmad Chaudhry
Record Officer (Billing),
Gujranwala (D)

Muhammad Faraz Qureshi
Officer (Media Affairs), Head Office

Muhammad Shuja ud Din
Law Officer, Head Office

Muhammad Irfan
Officer (Sales), Head Office

Syed Hammad Munir
Officer (Sales), Head Office

Usman Riaz
Officer (Sales), Lahore East (D)

Gulfam Raza
Officer (Admin), Multan (D)

Muhammad Kamran Jan
Officer (Billing), Peshawar (D)

Shams Khan Durrani
Officer (Audit), Head Office

Khurram Mumtaz
Officer (Regulatory Affairs),
Head Office

Sajjad Islam
Officer (Audit), Rawalpindi (D)

Zarbat Azeem Khan
Accountant (Accounts),
Head Office

Khurram Husnain
Officer (Billing), Faisalabad (D)

Shahzaib Farooq Qazi
Accountant (Compliance),
Islamabad (D)

Muhammad Farhan
Accountant (Finance), Head Office

Mohsin Raza Abbas
Officer (Billing), Faisalabad (D)

Umair Ali
Officer (Billing), Sargodha (D)

Muhammad Abaid Masood
Officer (Regulatory Affairs),
Head Office

Hussain Rauf
Officer (Audit), Lahore East (D)

Syed Muhammad Altamash
Accountant (Treasury),
Head Office

Rais Iqbal
Officer (Billing), Bahawalpur (D)

Muhammad Usman Zafar
Officer (Billing), Sheikhupura (D)

Ali Ahmad Shah
Officer (Billing), Islamabad (D)

Muhammad Tariq Ameer Khan
Officer (Billing), Gujrat (D)

Altaf Mushtaq
Officer (Audit), Head Office

Maryam Mohi ud Din
Officer (Billing), Lahore East (D)

Syed Amir Hassan
Officer (Billing), Rawalpindi (D)

Shahid Javed
Officer (Billing), Sheikhupura (D)

Muhammad Khalid Butt
Officer (Billing), Head Office

Muhammad Nadeem Shaukat
Officer (Audit), Gujrat (D)

Aqeel Ahmad
Officer (Audit), Head Office

Muhammad Farooq Yousaf
Officer (Billing), Sialkot (D)

Muhammad Nauman Siddiqi
Accountant (Compliance),
Rawalpindi (D)

Irshad ul Haq
Officer (Audit), Peshawar (D)

Tabinda Zia
Accountant (Finance), Head Office

Muhammad Rehan
Accountant (Accounts),
Peshawar (D)

Asim Ali Akhtar
Accountant (Compliance),
Lahore East (D)

Karam Khan Lodhi
Officer (Audit), Head Office

Laeq ur Rehman
Accountant (Compliance),
Project HQ

Faisal Rafiq
Accountant (Accounts),
Head Office

Jawad Ahmad
Officer (Risk Management),
Head Office

Ali Mansoor Shami
Accountant (Accounts),
Project HQ

Muhammad Naeem Sadiq
Officer (Billing), Bahawalpur (D)

Ahmed Malik
Accountant (Finance), Head Office

Mulazim Hussain
Accountant (Accounts),
Sheikhupura (D)

Hina Muzammil
Accountant (Accounts), Head Office

Mehran Rasheed Butt
Accountant (Accounts), Gujrat (D)

Syed Waqas Saeed
Accountant (Compliance),
Sahiwal (D)

Maryam
Accountant (Treasury),
Peshawar (D)

Muhammad Ali
Officer (Audit), Wah (T)

Itbar Wali
Accountant (Treasury),
Peshawar (D)

Sajid Mahmood
Accountant (Compliance),
Project HQ

Sabir Hussain
Officer (Audit), Head Office

Muhammad Iqbal
Officer (Billing), Mardan (D)

Shakil Ahmad
Officer (Billing), Gujrat (D)

Rashid Habib
Officer (IT/MIS), Multan (D)

Atif Saleem Butt
Officer (Billing), Lahore West (D)

Rehan Ali
Officer (Billing), Sargodha (D)

Waqas Qureshi
Officer (Billing), Lahore East (D)

Tasleem Javed
Officer (Sales), Head Office

Rafaqat Ali
Officer (App. Dev.),
IT/MIS, Head Office

Syed Sheharyar Ali Shah Bukhary
Officer (Distribution), Peshawar (D)

THE FOLLOWING EXECUTIVES WERE PROMOTED TO GRADE II:

Ali Raza
Officer (Admin), Project HQ

Abdul Qayyum Miana
Compliance Officer (Billing),
Rawalpindi (D)

Muhammad Iqbal Khan
Secretary to DMD (Ops.),
Head Office

Ghulam Mustafa
Secretary (Compression),
Head Office

Muzaffar Hussain
Secretary (Transmission),
Head Office

Muhammad Afzaal
Secretary (Corporate Affairs),
Head Office

Zafar Ali
Secretary (LNG/LPG), Project HQ

Khalid Mehmood
Secretary (Transmission),
Faisalabad (T)

Tanveer Hussain
Secretary (Sales), Lahore East (D)

Muhammad Idrees
Secretary (Stores), Head Office

Saeed Ahmed
Secretary, Distribution (S),
Lahore West (D)

Dilshad Ahmed
Secretary, Distribution (N),
Gujranwala (D)

Pervaiz Iqbal
Secretary to SGM (BD), Head Office

Amir Hussain
Secretary, Distribution UFG
Control (S), Head Office

Raheel Javaid Butt
Secretary (Projects), Project HQ

Munir Hussain
Secretary, Distribution (N),
Islamabad (D)

Fahad Hussain
Accountant (Accounts), Project HQ

ALL IN THE SNGPL FAMILY



Chaudhary Muhammad Akram,
Senior Engineer (QA), Sadiqabad Camp,
successfully qualified Welding Inspector
Level – I from Pakistan Welding Institute
(PWI), Islamabad.



Faheem Javed,
Engineer (QA), Habibabad Camp,
successfully qualified Welding Inspector
Level – I from Pakistan Welding Institute
(PWI), Islamabad.

SUPERANNUATIONS



Tahir Masood
Superintendent Billing
Customer Services Section
Lahore East (D)



Muhammad Qasim
Superintendent Records
Sales Section
Peshawar (D)



Muhammad Ashraf
Senior Associate Engineer
Compression Section
Multan (T)



Zafar Iqbal
Senior Associate Engineer
Compression Section
Fc-1 (Dhullian), Wah (T)



Muhammad Nadeem Ahsan Butt
Superintendent Admin
Administration Section
Lahore East (D)



Muhammad Sarfaraz
Deputy Foreman Plant Operator
Projects Section
Wah Camp, Project HQ



Badi ul Jamal
Record Keeper
Billing Section
Lahore East (D)

ALL IN THE SNGPL FAMILY



Blessed Journey



Muhammad Naseer
Superintendent Admin
Head Office



Arif Ali
Superintendent Admin
Head Office



Muneer Ahmad
Superintendent Admin
Lahore East



Muhammad Ilyas
Senior Supervisor Pipeline
Peshawar (D)



Ghulam Murtaza
Supervisor General Duty Sales
Faisalabad (D)



Abdul Sattar
Assistant Incharge Comp
Abbottabad (D)



Mother of **Ikram Ullah Khan Kundi**, Coordinator (PB&MC), Head Office, passed away on 27 February 2018.

Father of **Manzoor Ahmed Khan**, Deputy Chief Officer (Sales), Peshawar, passed away on 07 February 2018.

Brother-in-Law of **Jamsheed Naseer Khan**, Deputy Chief Engineer (Projects/Lands), Projects Headquarters, passed away on 01 February 2018.

Father of **Khalid Naseer**, ex-Officer Sports, Sports Cell – Projects HQ, passed away on 15 February 2018.

Father of **Murtaza Ali Tanooli**, Admin Officer, Abbottabad, passed away on 18 February 2018.

Mother of **Fayaz Khan**, Engineer (CS), Mardan, passed away on 25 February 2018.

GLIMPSES



Federal Minister for Kashmir Affairs and Gilgit Baltistan Chaudhry Muhammad Barjees Tahir in a meeting with MD SNGPL Amjad Latif.



Advisor to Prime Minister Engineer Amir Muqaam met with MD SNGPL at Head Office.



Managing Director ENI Pakistan Giorgio Guidi in a meeting with DMD (Services) Amer Tufail.

TRAINING

Sui Northern Gas Training Institute (SNGTI)

holds a number of training programs every month aimed at enhancing the capacity of the Company employees. Let's have a look at the training programs conducted during the month of February 2018.

Course Title	Trainers	Course Title	Trainers
43rd EDP	SNGTI Faculty / HODs	UFG Controllable & Uncontrollable Factors	Jahanzaib Khan Sr. Engineer -UFGC
Gas Measurement Techniques	Faisal Ali Sadiq Sr. Engineer (Metering)	Fire Prevention	Muhammad Hashim Executive Engineer (HSE)
Achieving Zero Accident Goal Through Proactive Safety	Sohail Shahzad Dy. Chief Engineer (HSE)	Introduction to MS Excel For Executives	Muhammad Rafaqat Officer (IT/MIS)
Sales Manual	Hafiz Azam Dy. Chief Officer Sales	CC&B Sales Perspective	Hafiz Azam Dy. Chief Officer (Sales)
PPRA Rule	Salman Rasheed Sr. Officer (Coordination)	Introduction to MS Word For Subordinate	Mr. Ayyaz Sr. Officer IT/MIS
First Aid & CPR	Dr Huma Tabassum OH Consultant	Advance Excel For Subordinates	Muhammad Rizwan Executive Officer (IT/MIS)
Plumbing for Distribution	Rao Javad Iqbal Sr. Engineer (Corrosion)	CC&B Sales Perspective	Hafiz Azam Dy. Chief Officer (Sales)
Pipeline Design & Simulation	Saulat Rashid Lone Sr. Engineer LNG/LPG	Time & Stress Management	Asad Fawad Officer (T&D)
Certification Course on Welding (API 1104) For Executives	Khawaja Amir Hayat Executive Engineer (QA)	Business Communication	Usman Salim Officer (T&D)
Operation and Maintenance of Gas turbines	Javed Ashraf Sr. Engineer Comp	Presentation Skills	Usman Iftikhar Executive Officer
Hands on Training - P.E in Distribution (D 2513) For Executives	Rehan Amjad Senior Engineer (QA)	Conflict Management	Waqas M. Qureshi General Manager (T&D)
Defensive Driving	Waheeb Iftikhar Executive Engineer	Strategic Management	Usman Iftikhar Executive Officer (T&D)
Alternate Energy System for Cathodic Protection (TEG, Solar etc)	Muhammad Tahir Executive Engineer (Corrosion)	Leadership Skills	Usman Iftikhar Executive Officer (T&D)



Participants during a session of Executive Development Program (EDP).

اسپورٹس

اسکواش: سوئی ناردرن کے کھلاڑیوں کی بین الاقوامی مقابلوں میں شاندار فتوحات



سوئی ناردرن گیس کے اسکواش کھلاڑیوں نے حال ہی میں منعقدہ بین الاقوامی مقابلوں میں شاندار کارکردگی کا مظاہرہ کرتے ہوئے یادگار فتوحات حاصل کیں۔ عمار فرید نے آسٹریلیا میں منعقدہ این ایس ڈی بیو این چیمپئن شپس 2017ء میں فتح حاصل کی۔ عاصم خان نے ایران میں منعقدہ امیران نیوی اسکواش چیمپئن شپ 2017ء میں بہترین کارکردگی کا مظاہرہ کرتے ہوئے چیمپئن شپ جیت لی۔ اس سے قبل اسرار احمد اور عمار فرید نے پاکستان بمقابلہ ورلڈ سیریز اور پاکستان بمقابلہ مصر سیریز میں شاندار فتوحات حاصل کی تھیں۔

فٹ بال: آل پاکستان رانا سرمد یادگاری فٹ بال ٹورنامنٹ میں سوئی ناردرن کا عمدہ کارکردگی کا مظاہرہ



گزشتہ ماہ مریہ کے فٹ بال اسٹیڈیم میں منعقد ہونے والے تیسرے آل پاکستان رانا سرمد یادگاری فٹ بال ٹورنامنٹ میں سوئی ناردرن گیس فٹ بال ٹیم نے عمدہ کارکردگی کا مظاہرہ کرتے ہوئے فائنل تک رسائی حاصل کی تاہم فائنل میں اسے پاکستان ایئر فورس کی تجربہ کار ٹیم کے ہاتھوں شکست کا سامنا کرنا پڑا۔ سوئی ناردرن نے کوارٹر فائنل میں گیکو کی ٹیم کو سنسنی خیز مقابلے کے بعد 2-1 سے شکست دی۔ یہی فائنل میں سوئی ناردرن ادا کیا۔ فائنل میں سوئی ناردرن کا مقابلہ پاکستان ایئر فورس سے ہوا۔ میچ کے پہلے ہی ہاف میں ایئر فورس کی جانب سے دو گول اسکور کر دیے گئے۔ دوسرے ہاف میں سوئی ناردرن کی ٹیم چھائی رہی تاہم ٹیم نے گول کرنے کے کئی یقینی مواقع ضائع کر دیے جس کے بعد ایئر فورس نے تیسرا گول کرنے میں کامیابی حاصل کر لی۔



نے چیمپین شپ کے انعقاد پر اسپورٹس سیل کو مبارک باد دیتے ہوئے کہا کہ مقابلوں میں بچوں کی بڑی تعداد میں شرکت انتہائی خوش آئند ہے۔ انہوں نے کہا کہ کلائیٹنگ کا کھیل نیا ہے تاہم اس کے باوجود وہ اس کھیل میں نوجوانوں کی صلاحیتوں سے انتہائی متاثر ہوئے۔ ڈی ایم ڈی (سرورز) نے مزید کہا کہ اگر نوجوان محنت کا سلسلہ جاری رکھیں تو یقیناً بین الاقوامی سطح پر بھی کامیابیاں حاصل کر سکتے ہیں۔ تقریب کے اختتام پر مہمان خصوصی نے چیتے والے کھلاڑیوں میں انعامات تقسیم کیے۔

ناردرن کے یاسین علی نے طلائی تمغہ اور سوئی ناردرن کے ہی سیف الدین نے چاندی کا تمغہ حاصل کیا۔ لیڈ فارمیٹ (خواتین) کیلنگری میں سوئی ناردرن کی تہینہ کوثر نے طلائی تمغہ اور گلگت بلتستان کی ارزینا نے چاندی کا تمغہ حاصل کیا۔ چیمپین شپ کی اختتامی تقریب بھی کلائیٹنگ اریٹا میں منعقد ہوئی جس کے مہمان خصوصی ڈپٹی مینیجنگ ڈائریکٹر (سرورز) عامر طفیل تھے۔ تقریب میں کمپنی کی سینیئر مینجمنٹ نے بھی بھرپور شرکت کی۔ اس موقع پر خطاب کرتے ہوئے ڈی ایم ڈی (سرورز) عامر طفیل

کلب اسلام آباد، دی ایڈوچر کلب آف پاکستان اسلام آباد، آئی ٹیکس ایڈوچر کلب اسلام آباد، گلگت بلتستان ایڈوچر کلب اسلام آباد اور لاہور اور قراقرم ایڈوچر کلب لاہور شامل تھے۔ چیمپین شپ میں مختلف کیلنگریز میں مقابلے ہوئے جن میں انڈر 10، انڈر 12، انڈر 15، انڈر 19، یونیورسٹی اور اوپن/پروفیشنل ٹیمز کی کیلنگریز شامل تھیں۔ سوئی ناردرن کی ٹیم نے انڈر 19، یونیورسٹی اور اوپن/پروفیشنل ٹیمز کی کیلنگریز میں حصہ لیا۔ مقابلے میں جج کے فرائض چیمبرمین پاکستان الپائن فیڈریشن کے چیمبرمین سعد طارق صدیق نے سرانجام دیے جبکہ جیوری ارکان میں زاہد راجپوت، غلام علی اور محمد عیسیٰ شامل تھے۔

انڈر 10، انڈر 12 اور انڈر 15 کی کیلنگریز میں کہس اسکول چھایار باہر اور سونے کے تمام تمغے اپنے نام کر لیے۔ انڈر 10 (گرلز) کیلنگری میں ہادیہ فاطمہ، انڈر 12 (گرلز) کیلنگری میں اہیہ فاطمہ اور انڈر 15 (گرلز) کیلنگری میں آمنہ آفاق نے طلائی تمغہ حاصل کیا۔ انڈر 12 (بوائز) کیلنگری میں سعد بن اکبر اور انڈر 15 (بوائز) کیلنگری میں بلال احسن نے طلائی تمغہ جیتا۔ یونیورسٹیز (بوائز) کے درمیان مقابلوں میں ورچوئل یونیورسٹی کے محمد حبیب، گورنمنٹ کالج یونیورسٹی لاہور کے سلمان ڈوگر، پولیس ایڈوچر کلب کے فرحان چیمہ اور یونیورسٹی آف لاہور کے واجد نے طلائی تمغے جیتے۔ یونیورسٹیز (گرلز) مقابلوں میں گورنمنٹ کالج یونیورسٹی لاہور کی انیز اور پولیس ایڈوچر کلب کی شائستہ نے طلائی تمغہ حاصل کیا۔

انڈر 19 کی کلاسک اسپید اور لیڈ فارمیٹ کی کیلنگریز میں سوئی ناردرن گیس کی امانی جنت اور شاہجہاں نے سب پر بازی لے جاتے ہوئے ثنائی وطلائی تمغے اپنے نام کئے۔ اوپن/پروفیشنل کیلنگری کے مختلف مقابلوں میں بھی سوئی ناردرن مکمل طور پر حاوی نظر آیا۔ اوپن کلاسک اسپید کیلنگری میں سوئی ناردرن کی تہینہ کوثر نے طلائی تمغہ جیتا جبکہ گلگت بلتستان کی ارزینا نے چاندی کا تمغہ حاصل کیا۔ آئی ایف ایس کیلنگری میں سوئی ناردرن کے یاسین علی نے طلائی اور سوئی ناردرن کے ہی فیصل یقیق نے چاندی کا تمغہ جیتا۔ ٹیکنیکل لیڈ کیلنگری میں بھی سوئی ناردرن کے یاسین علی نے طلائی تمغہ اپنے نام کیا جبکہ سوئی ناردرن کے ہی سیف الدین نے چاندی کا تمغہ حاصل کیا۔ لیڈ فارمیٹ (مرد) کیلنگری میں سوئی



پانچویں سوئی ناردرن کلائیٹنگ چیمپین شپ کا انعقاد

نوجوانوں نے نئے کھیل میں بھی صلاحیتوں کا لوہا منوالیا

دی جہاں جاتے ہوئے عام طور پر بڑے ادارے کتراتے ہیں۔ سوئی ناردرن کی جانب سے گزشتہ طویل عرصے سے کلائیٹنگ کے کھیل کو فروغ دیا جانا انتہائی خوش آئند ہے اور دیگر اداروں کے لیے لائق تقلید مثال بھی۔

اس سلسلے کو آگے بڑھاتے ہوئے سوئی ناردرن گیس کے زیر اہتمام 07 سے 09 فروری تک پاکستان کے دل لاہور میں پانچویں سوئی ناردرن گیس کلائیٹنگ چیمپین شپ منعقد کی گئی۔ چیمپین شپ کی افتتاحی تقریب کلائیٹنگ اریٹا میں منعقد ہوئی جس کے مہمان خصوصی ڈپٹی مینیجنگ ڈائریکٹر (سرورز) عامر طفیل تھے۔ مقابلوں میں مختلف اداروں اور کلبس سے تعلق رکھنے والے چار سو سے زائد کھلاڑیوں نے شرکت کی اور اپنے ہنر کے جوہر دکھائے۔ حصہ لینے والے اداروں میں سوئی ناردرن گیس پائپ لائنز لمیٹڈ (ایس این جی پی ایل) کھیلوں کی سرپرستی میں ہمیشہ آگے آگے رہا ہے۔ کرکٹ، فٹ بال، اسکوئش، بیڈمنٹن، ہاکی غرضیکہ کون سا کھیل ہے جہاں آج سوئی ناردرن کا جھنڈا نہ لہرا رہا ہو۔ اسی سرپرستی کے نتیجے میں نوجوان کھلاڑیوں کو معاشی پریشانیوں سے بے فکری ملی اور نتیجے میں انہوں نے بیرون ملک جگہ جگہ پاکستان اور سوئی ناردرن کا نام بلند کیا۔ اسی بہترین جذبے کے ساتھ سوئی ناردرن نے سرپرستی کے سلسلے کو ان غیر مقبول کھیلوں تک وسعت

محسوس ہونے والا یہ کھیل حقیقت میں اتنا دشوار ہوتا ہے کہ اچھے اچھوں کے پسینے چھوٹ جاتے ہیں۔ دیگر مقبول کھیلوں کے برعکس اس طرز کے کھیلوں کے ساتھ سب سے بڑا مسئلہ مناسب سرپرستی کی عدم دستیابی ہوتی ہے جس کی وجہ سے جہاں ایک طرف ٹیلنٹ رکھنے والے نوجوان ملکی و بین الاقوامی سطح پر شناخت سے محروم رہ جاتے ہیں تو دوسری طرف یہی نوجوان حوصلہ افزائی و مالی معاونت نہ ہونے کے سبب کھیلوں میں حصہ لینا ترک کر دیتے ہیں۔ سوئی ناردرن گیس پائپ لائنز لمیٹڈ (ایس این جی پی ایل) کھیلوں کی سرپرستی میں ہمیشہ آگے آگے رہا ہے۔ کرکٹ، فٹ بال، اسکوئش، بیڈمنٹن، ہاکی غرضیکہ کون سا کھیل ہے جہاں آج سوئی ناردرن کا جھنڈا نہ لہرا رہا ہو۔ اسی سرپرستی کے نتیجے میں نوجوان کھلاڑیوں کو معاشی پریشانیوں سے بے فکری ملی اور نتیجے میں انہوں نے بیرون ملک جگہ جگہ پاکستان اور سوئی ناردرن کا نام بلند کیا۔ اسی بہترین جذبے کے ساتھ سوئی ناردرن نے سرپرستی کے سلسلے کو ان غیر مقبول کھیلوں تک وسعت

کھیل صرف تفریح کا ذریعہ ہی نہیں ہے بلکہ انسانی جسم کی نشوونما کے لیے بھی انتہائی اہمیت کے حامل ہیں کیونکہ روزمرہ کی ذہنی و جسمانی تھکاوٹ کے بعد ضروری ہوتا ہے کہ انسان چند لمبے کسی ایسی سرگرمی کے لیے وقف کرے جو اسے تفریح فراہم کرنے کے ساتھ ساتھ پھر سے توانا کر دے اور ساتھ ہی جسمانی مضبوطی بھی یقینی بنائے۔ اس مقصد کو کھیلوں سے بڑھ کر کوئی سرگرمی پورا نہیں کر سکتی۔ جب بات کھیلوں کی ہو تو ہمارے دماغ میں فٹ بال، کرکٹ، بیڈمنٹن، ایتھلیٹکس کے نام آتے ہیں کیونکہ یہی مقبول عام کھیل ہیں مگر ان کے درمیان ایک نسبتاً نیا کھیل خاموشی سے اپنی جگہ بنانا جا رہا ہے اور وہ ہے کلائیٹنگ۔ یہ کھانا غلط نہ ہوگا کہ یہ کھیل بنیادی طور پر انسانی فطرت میں شامل مہم جوئی کے شوق کی عکاسی کرتا ہے۔ کلائیٹنگ کی یوں تو کئی اقسام ہیں مگر سب سے مقبول عام قسم وال ماسٹر ہے جس میں کئی فٹ بلند ایک عمودی دیوار پر مصنوعی چھوٹے پتھروں کی صورت سہارے فراہم کر دیے جاتے ہیں اور جو اس دیوار کو سر کر لے تو وہی سکندر کہلاتا ہے۔ بظاہر آسان



تمہارا سب سے ناخوش خریدار تمہارے سیکھنے کا سب سے بڑا ذریعہ ہے۔
بل گیس

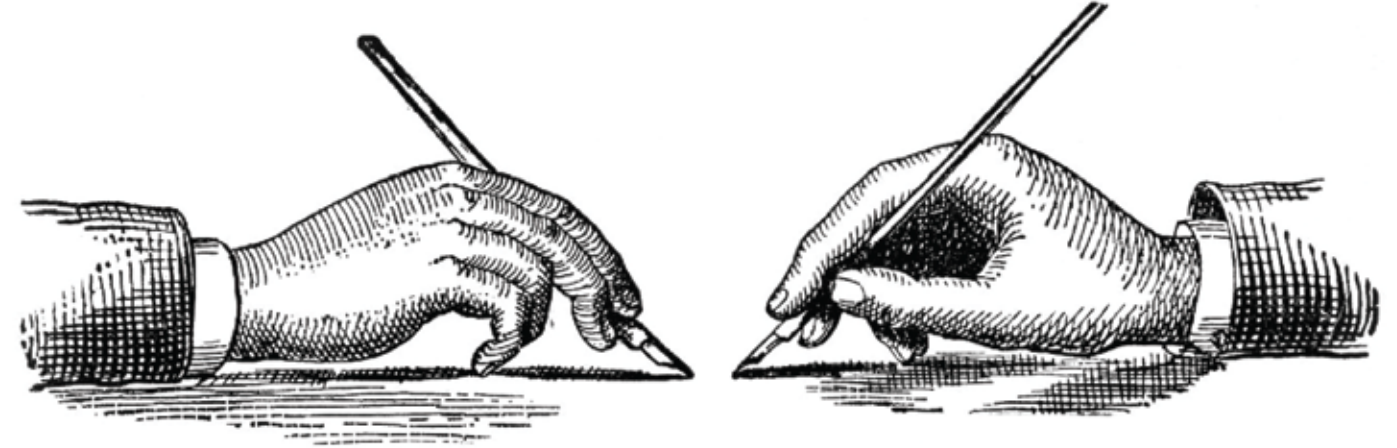
کسٹمرسز بنیادی طور پر صارف اور کمپنی کے مابین ایک مستقل رابطہ ہے جو کمپنی کی اقدار کا دیرپا تاثر چھوڑ جاتا ہے۔ بہترین کسٹمرسز کے معیار کو قائم رکھنا سوئی ناردرن گیس کا ہمیشہ سے طرہ امتیاز رہا ہے۔ ماضی میں سوئی ناردرن گیس پائپ لائنز کو صارفین میں امتیازی ساکھ میسر تھی جو کہ سوئی ناردرن کی جانب سے صارفین کو دی جانے والی اعلیٰ معیار کی کسٹمرسز کی بدولت تھا۔

ماضی اب گزر چکا ہے۔ پھر ایک ایسا وقت بھی آیا جب ایک طرف گیس کا شدید بحران تھا اور دوسری طرف نہ ختم ہونے والی گیس کی طلب تھی۔ یقیناً یہ سخت ترین دور تھا جہاں صارفین کی ضروریات کو بغیر کسی اضافی دستیاب ذریعہ کے پورا کرنا پڑا۔ درحقیقت یہی پراسل امتحان شروع ہوتا ہے کیونکہ عام حالات میں صارفین کے مسائل حل کر کے انہیں مطمئن کرنا نہایت آسان ہوتا ہے۔ حالانکہ خدا کی مہربانی اور ہمارے ملازمین کی سخت محنت سے یہ اب قصہ ماضی بن چکا ہے بہر حال اسے یادگار کسٹمرسز کے حوالے سے یاد رکھا جائے گا۔

ہمیں یہ سمجھنے کی ضرورت ہے کہ ایک مطمئن صارف ہی آپ کا حقیقی برینڈ ایمبڈر ہوتا ہے اسی لیے ہمیشہ اس بات پر زور دیتے ہیں کہ ہمیں اسے بین الاقوامی معیار تک پہنچانے کی ضرورت ہے۔ مستقبل ہماری توقعات سے زیادہ مشکل ہے جو کہ ہمیں ان مشکلات سے ہم آہنگ کر سکتا ہے جن کا ہمیں پہلے سے ادراک نہیں۔ کسی نامساعد حالات سے نبرد آزما ہونے سے قبل ہمیں ان دوا امور پر خصوصی توجہ دینی چاہیے، اوّل تحقیق و تعمیر (Research and Development) اور دوسری کسٹمرسز۔ اس دوران تحقیق و تعمیر (Research and Development) ہمیں نامساعد حالات سے نپٹنے کے لیے تعمیری حل فراہم کرتی ہے، جب کہ دوسری طرف کسٹمرسز ہمیں بطور ایک عوامی خدمت پر مامور ادارے، جس میں صارفین کی خدمت اولین ترجیح ہے، کی ساکھ برقرار رکھنے میں مدد فراہم کرتا ہے۔ ہمیں یاد رکھنا چاہیے کہ ایسے مسابقتی منظر نامے میں جہاں گیس مارکیٹس تھرڈ پارٹی ایکسس فریم ورک کے تحت دیگر ترسیل کنندگان کے لیے بھی کھولی جا رہی ہیں، بہترین کسٹمرسز ہی وہ طریقہ ہے جس کے ذریعے صارفین کو قائم رکھا جاسکتا ہے۔

یہاں میں یہ بات بھی واضح کرتا چلوں کہ صارفین کی خدمت صرف ان ملازمین کی ذمہ داری نہیں ہے جو کمپنی کے کسٹمرسز سینٹرز سے منسلک ہیں۔ ہم میں سے ہر ایک چاہے وہ ایگزیکٹو یا تحت ملازم ہو کمپنی کا نمائندہ ہے لہذا یہ آپ کا بنیادی فرض ہے کہ ہر صارف کا استقبال کریں جو آپ سے مدد یا معلومات کی غرض سے آپ سے رابطہ کرے۔ ہمیشہ صارف کو پوری توجہ سے لیں اور ان کی شکایات کے ازالے کے لیے پوری کوشش کریں۔ یہ بات ہمیشہ یاد رکھیں کہ لوگ دور دراز علاقوں سے اپنی مصروفیات ترک کر کے، اپنے کاموں کو چھوڑ کر آپ کے دفاتر آتے ہیں، اور اگر وہ شوائی یا مسائل کے حل کے بغیر لوٹ جائیں تو اس سے کمپنی کی ساکھ کو نقصان پہنچتا ہے۔

مجھے کسٹمرسز کے معیار کو بہتر کرنے کے لیے کی جانے والی مسلسل اصلاحات پر فخر ہے۔ ٹیکنالوجی کے استعمال سے طریقہ کار اور معلومات کی ذخیرہ اندوزی یکسر بدل گئی ہے لہذا ہمیں اس سے مکمل فائدہ اٹھانا چاہیے۔ اور آخر میں، میں اس بات پر زور دوں گا کہ ہم اپنے مقاصد اس وقت تک حاصل نہیں کر سکتے جب تک ہم اس بات کو مان لیں کہ صارف ہی ہمارا حاکم ہے۔ ہمیں اپنی خدمات برائے صارفین کو مزید بہتر کرنا چاہیے اور خدمات کو صارف کے دروازے تک پہنچانا ہے کیونکہ اسی میں خدماتی اداروں کی کامیابی پنہاں ہے۔



سوئی ناردرن گیس پائپ لائنز لمیٹڈ اپنے صارفین کو قدرتی گیس کی فراہمی کے اپنے وعدے پر کاربند ہے جس کا اظہار کمپنی کے ٹرانسمیشن و ڈسٹری بیوشن نیٹ ورک کی مستقل بنیادوں پر ہونے والی توسیع سے بھی ہوتا ہے۔ حتیٰ کہ مشکل ترین حالات کے دوران بھی کمپنی نے اپنے صارفین کو ہر ممکن حد تک بہترین خدمات فراہم کرنے کی حتی الامکان کوششیں کیں۔ حکومت پاکستان بھی موجودہ بصیرت افروز قیادت کی رہنمائی میں ایسے تمام اقدام کر رہی ہے جن کے ذریعے ملک کی توانائی کی ضروریات، خواہ گھریلو، تجارتی، صنعتی، توانائی یا کسی بھی اور شعبے کی ہوں، ہر قیمت پر پوری کی جاسکے۔ آرائل این جی کی درآمد، ایل پی جی ایئرکس پلانٹس کی تنصیب اور اب ڈسٹری بیوشن نیٹ ورک کی توسیع کا مقصد اسی ہدف کا حصول ہے۔ پروجیکٹ X کی تکمیل اس ضمن میں انتہائی اہم کامیابی ہے جس سے 4.2 بی سی ایف ڈی آرائل این جی کی درآمد کے ذریعے ملک میں طلب و رسد کے مسئلے سے نمٹنے میں بھرپور مدد حاصل ہوگی۔

حکومت صارفین کے گھر کی دلچیز تک ڈسٹری بیوشن نیٹ ورک کی توسیع پر بھی توجہ دے رہی ہے۔ ماؤفروری کے دوران وزیراعظم پاکستان شاد خان خان عباسی نے پنجاب کے ضلع میانوالی میں گیس فراہمی کے ایک منصوبے کا گنگ بنایا دکھا۔ تکمیل کے بعد علاقے کی 180,000 سے زائد کی آبادی اس منصوبے سے مستفید ہو سکے گی۔ یہ درست سمت میں ایک مثبت قدم ہے اور امید کی جانی چاہیے کہ ڈسٹری بیوشن نیٹ ورک کی توسیع سے ملک کی زیادہ سے زیادہ آبادی کو فائدہ حاصل ہو سکے گا۔

ماؤفروری سوئی ناردرن گیس کے ملازمین کے لیے خوشی کی ایک اور خبر لے کر آیا جب سوئی ناردرن گیس پائپ لائنز لمیٹڈ نے 31 دسمبر 2017ء کے اختتام پذیر ہونے والے چھ ماہ کی مدت کے لیے 5,562 ملین روپے کے تاریخ ساز ششماہی منافع قبل از ٹیکس کا اعلان کیا۔ گزشتہ برس اسی مدت کے لیے کمپنی کو 5,171 ملین روپے کا منافع قبل از ٹیکس حاصل ہوا تھا۔ کمپنی کی جانب سے ششماہی مدت کے لیے 6.08 روپے کی آمد فی شیئر کا بھی اعلان کیا گیا جو گزشتہ برس اسی مدت کے لیے 5.68 روپے تھا۔ اس تاریخ ساز منافع میں اثاثوں پر حاصل ہونے والے منافع میں اضافے اور یو ایف جی میں کمی نے اہم کردار ادا کیا ہے۔ یہ کامیابی اس بات کی عکاسی کرتی ہے کہ ہمارے معزز مینیجنگ ڈائریکٹری کی جانب سے شروع کردہ چیلنج مینجمنٹ پروگرام صحیح سمت میں گامزن ہے جبکہ ہم بطور کمپنی خطے کی کامیاب ترین گیس یوٹیلیٹی کمپنی بننے کی جانب سفر پر گامزن ہیں۔

ملک میں کھیلوں اور کھلاڑیوں کی سرپرستی کی پالیسی کے سلسلے کو سوئی ناردرن گیس نے تسلسل کے ساتھ جاری رکھا ہوا ہے جس کی غمازی حال ہی میں لاہور میں منعقدہ پانچویں ایس این جی پی ایل کلاسیک چیمپئن شپ سے ہوتی ہے۔ روایتی کھیلوں کی نسبت اس نئی قسم کو خصوصاً پاکستان میں نوجوانوں میں تیزی سے مقبولیت حاصل ہوئی ہے جو چیمپئن شپ میں نوجوان کھلاڑیوں کی کثیر تعداد میں شرکت سے بھی ظاہر ہوتی ہے۔ کلاسیک چیمپئن شپ کے انعقاد سے یہ بھی پتہ چلتا ہے کہ سوئی ناردرن گیس محض مقبول کھیلوں کی ہی سرپرستی نہیں کرتی بلکہ ادارے کی جانب سے ایسے کھیلوں کو بھی فروغ دیا جا رہا ہے جو عموماً بڑے سرکاری و نجی اداروں کی توجہ سے محروم رہ جاتے ہیں۔

اس شمارے میں

04 ادارتی نوٹ

05 پیام ایم ڈی

06 سرورق

08 اسپورٹس

پیرن ایجیف: امجد لطیف
چیف ایڈیٹر: سید جواد نسیم
ایڈیٹر: امجد اکرام میاں
ادارتی نم: ہار رفیق
تنویر یعقوب
آصف کلیل

اپنا رائے ہم تک پہنچائیے:

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نوٹ:

ادارتی نم کا مضمون نگاروں اور ایڈیٹرز کی جانب سے فراہم کردہ حقائق میں کسی بھی قسم کی غلطی کی ذمہ داری ادارتی نم پر عائد نہیں ہوگی۔

کمپریسر کا استعمال خطرہ جان۔ خبردار



- کمپریسر کے ذریعے گھریلو گیس پریش میں اضافہ غیر قانونی ہے۔
- کمپریسر کا استعمال گیس کنکشن منقطع ہونے کا باعث بن سکتا ہے۔
- کمپریسر، دیگر صارفین کو قدرتی گیس سے محروم کرنے کا موجب ہے۔

سوئی ناردرن گیس پائپ لائنز لمیٹڈ (میڈیا ایڈیٹر ڈیپارٹمنٹ)

گیس متعلق کسی بھی قسم کی ایمرجنسی صورتحال، گیس فراہمی کے مسائل یا گیس اخراج کی اطلاع فوری طور پر ہیلپ لائن نمبر 1199 پر دیجئے۔



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نیوز لیٹر | جلد ۱۱، شمارہ ۰۴، فروری ۲۰۱۸ء

پرائیڈ

پانچویں سوئی ناردرن کلائمبنگ چیمپیئن شپ

نوجوانوں نے نئے کھیل میں بھی صلاحیتوں کا لوہا منوالیا



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