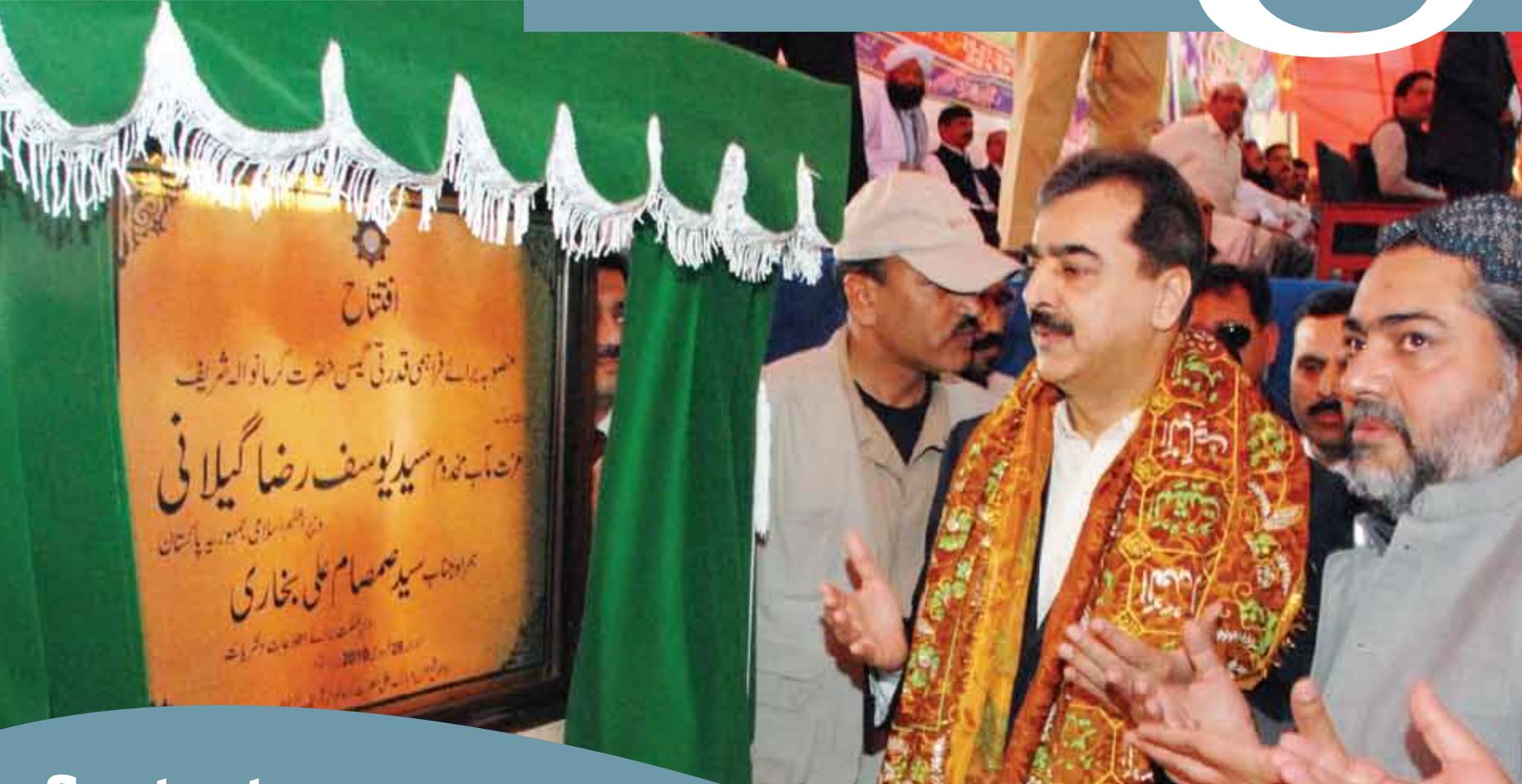




Sui Northern Gas Pipelines Limited

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SUI NORTHERN GAS NEWSLETTER-VOLUME 2, ISSUE 2, APRIL 2010



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PROVISION OF GAS TO HAZRAT KARMANWALA SHARIF AND SURROUNDING CHAKS OF NA – 145, DISTRICT OKARA

Inauguration for supply of gas to Hazrat Karmanwala Sharif and surrounding Chaks of NA – 145, District Okara at Hazrat Karmanwala Sharif, by Honorable Prime Minister of Pakistan Syed Yousaf Raza Gillani alongwith Syed Samsam Ali Bukhari, State Minister for Information.

Deputy Managing Director Mr. Hasnat Aziz Bantth, Technical Assistant to MD Mr. Arif Latif and General Manager Lahore Region Mr. Abdul Haseeb attended the ceremony.

Details of the project are as follows:-

SUPPLY OF GAS TO HAZRAT KARMANWALA SHARIF AND SURROUNDING CHAKS i.e. 22/2-L, 23/2-L, 24/2-L, 25/2-L, 26/2-L AND SHERGARH OF NA – 145, DISTRICT OKARA.

| PROJECT DETAILS | |
|--------------------------------------|--------|
| Supply Mains / Distribution Network | 85 KMs |
| Cost of Project (Rupees in Millions) | 174 |
| Population to benefit | 35,000 |

Editorial Board

Patron-in-Chief
A. Rashid Lone

Chief Co-ordinator
Uzma Adil Khan

E-Team
Muhammad Parvaiz
Qaiser Masood
Ashraf Nadeem
Saulat Rashid Lone

Qadirpur Interim Compression Project

Qadirpur Interim Compression is a project of National Importance aimed at boosting up the diminishing pressure of Qadirpur Gas field, which is the largest contributor to country's natural gas supply adding approximately 450 MMCFD gas to SNGPL's system.

The need for installation of Compressor Station has risen from a sudden drop in gas field's pressure from 750 Psi to about 680 Psi. Consequently, the supply of gas from the field has dropped. The situation may get worsened if the supply pressure from Qadirpur Gas field drops further. This will further reduce the suction pressure of Compressor Station AC-1X (Bhong), thus resulting in suspension of gas supply from Qadirpur Gas Field. This will aggravate already fragile energy situation in the country.

The project involves installation & commissioning of 14 Gas Engine Driven Reciprocating Compressors of about 20,000 Hp, ten (10) of which have to be commissioned by June 30, 2010 in order to maintain gas supply of 500 MMCFD from Qadirpur gas field. SNGPL, on the request of M/s OGDCL has taken up the project as contractor for Installation and commissioning of these Compressors and has dedicated its resources to the cause of the project. The responsibility for design & quality control rests with M/s ENAR Petro-Tech,



Mr. Muhammad Aslam CE Compression briefing Managing Director SNGPL Mr. A. Rashid Lone about project

being the design consultant for OGDCL.

Teams from Compression, Projects and Civil departments were mobilized to the site on December 24, 2009 and have managed to achieve every target ahead of time even against an already compressed time schedule. Civil works for construction of Compressor & Cooler foundations and placement of all the 14 compressor – cooler packages have been completed well ahead of schedule. Civil works for Sleepers, Pipe Supports and Control building are being carried out at full swing. About 4300 Dia – Inch piping fabrication has already been carried out just six days after the start of the activity, which is planned to be completed as per schedule, subject to timely provision of piping and fittings material by OGDCL.



Compressor – Cooler Package Placed on Foundation



Minister (P&NR), Managing Director SNGPL, Managing Director OGDCL during Qadirpur Compression Site Visit

Planning & Development department has not only been playing its role as Contract Manager in resolving issues with M/s OGDCL & ENAR to eliminate any delays, but has also extended Technical Support by providing some of its best personnel & Equipments for Site Survey. P&D has also provided design services for devising the Welding Procedure Specifications in accordance with ASME IX, and is also helping in selecting contractor's services for Post Weld Heat Treatment (PWHT).

There is a company wide realization of importance of this project and all efforts have been directed towards its on-schedule completion. The importance & commitment to the cause of Qadirpur Interim Compression Project has been depicted in that the Ministry of P&NR has itself been monitoring the project, and has chaired several meetings to monitor the progress of the project. The honorable Minister himself visited the Qadirpur project site on April 3, 2010. While addressing a gathering of SNGPL, OGDCL & ENAR's staff, the honorable Minister appreciated the zeal and vigor of SNGPL construction team and assured that hard work of the team will not go unnoticed and would be amply rewarded if the project is completed on schedule.



Fabrication Works Under Progress

04

Meeting of Standing Committee of P&NR held on 14-04-2010 at SNGPL's HO Lahore



Meeting of Sheikh Waqas Akram, Chairman Standing Committee of P&NR with Managing Director SNGPL at Head Office

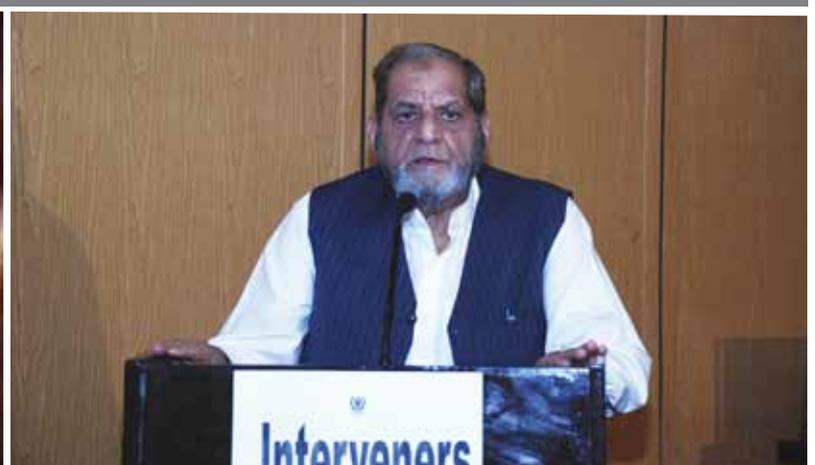
Public Hearing by OGRA for Price Determination for FY 2010-11 held on 19-04-2010 at Lahore



Oil and Gas Regulatory Authority members



CFO answering question of public



Interveners



Annual SPORTS, 2010

“A healthy mind needs a healthy body”

Following this spirit and considering the Human Resources as the most valuable asset, SNGPL maintained the tradition of Care for employees' health and happiness by arranging a memorable Annual Sports Gala; held w.e.f 07th to 09th of March 2010 at WAPDA Sports Complex, Lahore. Mr. Ismail Paracha, Sr. General Manager (CP & D) graced the occasion as Chief Guest of sports inauguration ceremony. The event was declared ON by Chairman Sports Organizing Committee, Mr. Muhammad Umair Khan, General Manager (logistics support) on 07th of March 2010.

Sports Organizing Committee comprised of the following:

| | |
|--|-------------------|
| Mr. Muahmmad Umair Khan, GM (LS) | Chairman |
| Mr. Saadat Ali Khan, GM(Retail Sales) | Chief Coordinator |
| Mr. Muahmmad Ali Khan Rana, Chief Officer (Proc) | Coordinator |
| Mr. Qaiser Masood, I/C Civil, (HO) | Coordinator |
| Mr. Muhammad Arshad, Dy. Chief Engineer (Lhr-D) | Coordinator |
| Mr. Imtiaz Mehmood, Dy. Company Secretary, (HO) | Coordinator |
| Mr. Abdul Rauf Awan, Dy. Chief Admin Officer, (HO) | Coordinator |



Peshawar Team



Gujranwala Team



Head Office Team



Faisalabad-T Team

06



Islamabad Team



Projects Team



Lahore-D Team



Multan-T Team



Multan-D Team



Abbottabad Team



Bahawalpur Team



Faisalabad-D Team



Manager Multan-D team with 2nd Runners Up Trophy



Manager Head Office team with 1st Runners Up Trophy



Manager Lahore -D Team receiving Championship Trophy from Chief Guest



Annual Sports officials & players with chief guest at dinner



Chairman sports organizing committee Mr. Umair Khan with DMD, MD, CBA President & GM sales

EVENT POSITIONS

| EVENTS | POSITION | | |
|--------|----------|-----|-----|
| | 1st | 2nd | 3rd |

| | | | |
|------------------------|-------|-------|-------|
| BADMINTON (SINGLES) | LHR D | ISD | HO |
| BADMINTON (DOUBLES) | LHR D | HO | ISD |
| RACE 100 M | MUL D | MUL D | FSD D |
| RACE 200 M | MUL D | HO | FSD D |
| RELAY 100 X 4 M | MUL D | FSD D | LHR D |
| TUG OF WAR | FSD T | HO | LHR D |
| LONG JUMP | FSD D | LHR D | LHR D |
| HIGH JUMP | FSD D | LHR D | LHR D |
| VOLLEY BALL | PSR | WAH T | ISD |
| TABLE TENNIS (SINGLES) | HO | ISD | FSD D |
| TABLE TENNIS (DOUBLES) | HO | LHR D | ISD |
| SHOT PUT | LHR D | MUL D | FSD D |
| BRISK WALK | HO | MUL D | HO |

SCORE SUMMARY & POSITIONS

| REGIONS | TOTAL SCORE | NO. OF POSITIONS | | |
|---------|-------------|------------------|-----|-----|
| | | 1st | 2nd | 3rd |

| | | | | |
|--------------|----|---|---|---|
| LAHORE D | 71 | 3 | 3 | 4 |
| HEAD OFFICE | 61 | 3 | 3 | 2 |
| MULTAN D | 51 | 3 | 3 | 0 |
| FAISALABAD D | 47 | 2 | 1 | 4 |
| ISLAMABAD | 29 | 0 | 2 | 3 |
| FAISALABAD T | 10 | 1 | 0 | 0 |
| PESHAWAR | 10 | 1 | 0 | 0 |
| WAH T | 7 | 0 | 1 | 0 |
| ABBOTABAD | 0 | 0 | 0 | 0 |
| GUJRANWALA | 0 | 0 | 0 | 0 |
| MULTAN T | 0 | 0 | 0 | 0 |
| PROJECTS | 0 | 0 | 0 | 0 |
| BAHAWALPUR | 0 | 0 | 0 | 0 |

08

In the evening, annual dinner cum cultural show was arranged at Garrison Golf and Country Club which was attended by around 400 persons.

Managing Director, Mr. Abdul Rashid Lone very kindly graced the occasion as Chief Guest. Another very pleasing moment was to have the presence of Mr. Javed Hussain Ex Managing Director SNGPL in the event. President CBA, Mr. M. Zulfiqar Afghani during his speech requested the Managing Director to help promote Volley Ball team of SNGPL.

Managing Director, during his address, appreciated smooth and well organized conduct of sports and praised the sportsmanship of the participants. He also urged the employees to ensure their commitment for dedicated performance for achievement of organizational goals and objectives. Responding to the request of president CBA, the Managing Director confirmed his patronage and funds provision for establishing SNGPL Volley Ball team at National level. Later on, the trophies were awarded to the Winning Regions and Souvenirs to the members of Sports Organizing Committee. Subsequently a delicious dinner and an amusing cultural show was concluded in the Sports Gala 2010.



Game activity among the employees' children



RETIREMENTS



Farewell to Mr. Altaf Hussain Executive Billing Officer



Farewell to Mr. M. Ashraf Supdt. Procurement



Farewell to Hafiz Ejaz Qadeer Supdt. Accounts



Farewell to Mr. Jahangir Hussain Senior Accountant

MD's Address to participants of 9th EDP (Executive Development Program)

Managing Director visited SNGTI at the opening session of the 9th EDP. His worth remembering speech conveyed the vision of the Company for the pursuit of excellence in the energy sector. He emphasized on the significance of training and elucidated events from Company's past as well as his own personal experiences of taking up challenges and accomplishing tasks in record time. He emphasized on Human Resource Development of the Company by implementing the idea of 360 degree feedback evaluation of Company executives in a decent manner. He expressed full confidence in the Company's executives and also disclosed the expansion of the Company business in North Africa (Libya, Nigeria). The audience became enthusiastic to be a part of a team working to expand SNGPL's area of operation to the international boundaries.

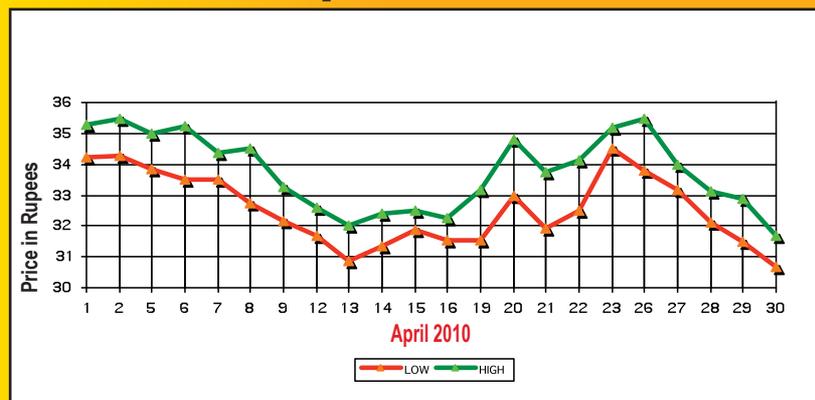
Managing Director emphasized to follow the best practices in the modern corporate world. He suggested the SNGTI faculty to include Case Study Method approach in their training modules. The idea was to train the executives with practical approach keeping in view the business constraints at both macro & micro level. Finally he advised that the young executives must accept new challenges & work with persistence and hard work for the prosperity of the organization.



Executives with Managing Director & SGM (HR) at SNGTI

SNGPL Share Price Watch April 2010

| Rate / Rs | | | | |
|----------------|---------|---------|-------|-------|
| Period | Opening | Closing | High | Low |
| 1st & 2nd WEEK | 34.53 | 32.55 | 35.49 | 32.15 |
| 3rd WEEK | 32.55 | 31.58 | 32.60 | 30.88 |
| 4th WEEK | 31.58 | 34.99 | 35.20 | 31.55 |
| 5th WEEK | 34.99 | 30.97 | 35.45 | 30.66 |



SIGNIFICANCE OF ORGANIZATIONAL TRAINING

Famous Chinese Philosopher and Military strategist Sun Tzu once said : To rely on rustics is the greatest of crimes and remain prepared is the greatest of virtue. Preparation of anything in life demands constant training otherwise the personality gets rusted . In Modern Business world , Training is considered a vital element to survive let alone to compete. McDonald's philosophy is that the willingness to train others ultimately determines the advancement in career. Their HR head Mr. Moheet Nagrath in recent interview with FORTUNE Magazine team remarked : "A manager who isn't good at developing others doesn't attract the best talent to be on his team. " Training is a secret tool that has a deep impact on human development. It keeps the people focused and does not let organization fall victim to an "Active inertia."

Although trainings can be costly but the long-term benefits outweigh far more than the cost incurred. The recent white paper published By IBM stipulated that Untrained or poorly trained users cost company significantly more than well trained workers. Without training a company can loose 10 to 30% of its capability per year. Through training the employees will learn new ideas and skills which will enable them to do their work efficiently and effectively. Training reduces employee turn over, cost of rework & employee distraction. All these savings add up to company's profitability. According to Merrill Lynch study the leading organizations like Motorola earn \$30 in 3 years for every dollar spent on Training.

SNGPL is not only a utility company but a service company as well. Nowhere training is more demanded than in the Service industry because of high level human interaction involved especially in customer dealings. . The front line staff dealing with customers if properly trained will definitely deliver excellent service. This will enhance company image in the society . The resulting organizational recognition in society at large will increase the customer base and will create a sense of pride in the employees . All these factors are vital to company's profitability.

It is a cliché that the only constant thing in the world is CHANGE. Training is vital to adapt to the changing circumstances. When an employee is trained on certain skills, he is actually imparted with new ideas and his skills are polished keeping in view the future requirements of the business activity. Rather training models are always designed to keep pace with the change. Once an employee undergoes a rigorous training, he is actually equipped with set of knowledge and skills so that he has the confidence to face new challenges .

Training has both tangible and intangible benefits. It helps to develop better understanding of job related activities reduces job accidents. When employees of different departments are trained together, it develops in them a fraternity and increases the cross functional interaction. This creates cohesiveness in company. The Japanese concept of Total quality management (TQM) is thoroughly training based . It emphasizes all on intangible benefits such as employee training, reduce rework, increase customer satisfaction, Command of soft skills and above all sense of pride in work. One of the global standard is that each employee must be trained for at least 10 days a year . Companies like IBM , Microsoft , Motorola have committed 5 to 7 percent of their budget on training . IBM alone in last decade have spent more than 160 billion dollars . In Motorola's in house University , the Managers spend about two weeks training each year at the university, and all employees are required to take a minimum of five days of training every year, and many take at least 10."

The Significance of training can be gauged also by the fact that in Germany 20.4 billion Euro was spent on training in 2003, and Two-thirds was paid for by the business community. The UK based CIPD (Chartered Institute of Personnel Development) has surveyed in 2005 that on average the UK firms spend £607.11 per employee training per year. There is a misconception that College and University education can be enough to carry out smoothly in career. The reality is that there is a natural process which is called "Obsolescence ". This term is related closely to the concept of Depreciation in Accounting . With the passage of time as the machine depreciates on certain rate, same is true with knowledge. After 5 years the knowledge depreciates to 50% of the original content . This knowledge Obsolescence can only be reduced through constant training at work place and skill up gradation on latest trends. Learning is un-doubtedly a continuous ongoing process for human development. That is why IBM Founder Thomas J. Watson, Sr. used to say:

"There is no saturation point in education.

Muhammad Asim Coordinator Training

HIGH ACHIEVER



Mr. Muhammad Muneeb Mustafa S/o Ghulam Mustafa Bhatti
Exec. Tech. officer (Corr.) Faisalabad (D) stood first in the Urdu debate Competition 2009-10 held by Board of Education Faisalabad.

19th HSE Management Committee Meeting

19th HSE Management Committee meeting was held on March 30, 2010 under the chairmanship of DMD (Ops) in the Board Room of Head Office building.

Following executives participated in the meeting:

| | |
|-----------------------|-----------------|
| Mr. Hasnat Aziz Banth | DMD (Ops) |
| Mr. Abrar Ahmad | DMD/SA to MD |
| Mr. K. W. Sharaq | SGM (T) |
| Mr. Ismael Paracha | SGM (CP & D) |
| Mr. Muhammad Basit | SGM (Comp & CS) |
| Mr. Arif Hameed | SGM (CSS) |
| Mr. Zulqarnain Ahmad | SGM (HR) |
| Mr. Najeeb ul Hassan | GM (HSE) |

GM (HSE) apprised the Management Committee about a new initiative across the Company by introducing HSE Weeks / Medical Camps at the following locations:

| | |
|------------------|------------------------|
| Peshawar Region | HSE Week |
| Abbotabad Region | HSE Week |
| Manga Camp | Medical Camp |
| Multan Region | HSE Week |
| Wah Transmission | HSE Week /Medical Camp |

In addition to ISO 14001 and OHSAS 18001, SNGPL is awarded “SMART” Membership by the Ministry of Environment on September 14, 2009 for the following sites.

| | |
|----------------------------|---------|
| Compressor Station | AC – 0 |
| Compressor Station | AC – 1X |
| Compressor Station | AC - 4 |
| Compressor Station | AC - 6 |
| Compressor Station | AC - 7 |
| Compressor Station | AC – 8 |
| Compressor Station | BC – 1 |
| Compressor Station | CC – 1 |
| Compressor Station | CC – 3 |
| Compressor Station | FC – 1 |
| Coating Plant – UCH Sharif | |



19th HSE Management Committee Meeting under the chairmanship of Mr. Hasnat Aziz Banth, DMD (Ops)



Mr. Najeeb Ul Hassan, General Manager (HSE) receiving 4th CSR National Award from Mr. V.S Sidhaat Kumar, Council General, Democratic Republic of Sri Lanka

Appreciation and recognition of the services and overall performance of SNGPL in the field of Corporate Social Responsibility was appreciated by awarding a CSR certificate by M/s Help International Welfare Trust (HIWT) The Committee lauded the efforts made by the HSE Department for maintaining the Certification Logo of ISO 14001 & OHSAS 18001 and the registration of SMART Program from Ministry of Environment.

Natural Gas Safety Instructions

Please, follow the Instructions in case of Gas Leakages at Kitchen / Home

Switch OFF the Service Valve



Open all Windows and Doors



Do not Switch ON/OFF any



electrical Appliance



Do NOT Light a Match to detect Leakage



IMMEDIATELY CONTACT



SNGPL
Emergency
Call Center # **1199**

Health, Safety & Environment Department



SUI NORTHERN GAS PIPELINES LIMITED

21 Kashmir Road, Lahore. Ph: 99201451-60 Fax: 99201369
www.sngpl.com.pk