

Dr. Sohail Razi Khan

Dr. Sohail Razi Khan is a corporate Strategy, Oil and Gas business development management consultant with record of achievement in planning, development and growth of oil & gas industry. A highly motivated individual with successful working experience in Oil & Gas and service industries across the world. He has a solid track record working for multinational companies providing corporate strategy, improving the development of business by deploying oil and gas processes and implementing & coordinating efficiency improvement techniques with Affiliate management teams across the operations in Total (E&P) U.K, and Qatar. His entrepreneurial spirit and relationship building skills have allowed him to achieve career growth and a special talent for transmitting strategy into action and achievement. As a change management consultant; successfully secured contracts directly and through consultancy organizations. Contracts fulfilled across U.K according to the client requirements and International standards. He worked as a Management consultant and Training Development Manager responsible for implementing Focused Operational Improvement (FOI) programmes within Exploration and Production to implement and improve processes across the Affiliate. He was also responsible for determining competency requirements for all functions and staff, against the competency standards, and successfully delivered the annual training plan, within budget and on time. He has extensive experience of policy formation, development and execution of IT strategy to support operation by deploying Artificial Intelligence (AI), Big Data Analytics, Cyber Threat Intelligence and Cloud Computing to optimize production, efficiency and improve business processes across the operation. Working for I.P.S.G (U.K) he has managed I.T projects exceeding £10 Million budget, including software development, business process reengineering, processes development, implementation, audit, managing multiple departments and compliance with ISO and European standards. He has valuable company turnaround experience, having used leading management tools and techniques such as Lean Process, Change Management, Outsourcing strategies, I.T Project Management methodologies, Kanban, SDLC, PRINCE 2, PMP, E-business, JDE, ERP and BPM to bring companies from loss to profit and improved the growth in small duration of time. He has a PHD Doctor of Philosophy (Portugal), MBA, MSc and M.A from England which gives him unique skills and advanced subject knowledge how to promote, market an organization to achieve its strategic goals.