

## EXPRESSION OF INTEREST (EOI)

### **HIRING OF CONSULTANT(S) FOR SUI COMPANIES (SNGPL AND SSGC) FOR CARRYING OUT A STUDY TO ASSESS THE MAGNITUDE OF GAS LOSSES DUE TO INFRASTRUCTURE DEGRADATION, GAS THEFT, MEASUREMENT ERRORS AND OTHER INEFFICIENCIES IN THE SYSTEM, BASED ON DATA STUDY AS WELL AS FIELD ASSESSMENT, ETC., ALONG WITH REMEDIES IN THE RESPECTIVE AREAS OF OPERATION OF BOTH COMPANIES**

**Reference No. SNGPL-SSGCL/UFG/2025/03/09**

**Last Date of Submission of EOI is 6<sup>th</sup> October, 2025 at 1200 hrs**

**Background:** Unaccounted-for-Gas (UFG) remains a major challenge for Pakistan's gas utilities, Sui Northern Gas Pipelines Limited (SNGPL) and Sui Southern Gas Company Limited (SSGC). Both Companies are the downstream integrated natural gas utility Companies of Pakistan engaged in the business of transmission and distribution of natural gas, operating under a license granted by the Oil and Gas Regulatory Authority (OGRA) of Pakistan. Profiles of both Companies are available on their websites, i.e. [www.sngpl.com.pk](http://www.sngpl.com.pk) and [www.ssgc.com.pk](http://www.ssgc.com.pk)

Persistent UFG losses impact financial performance and operational efficiency. The Ministry of Energy (Petroleum Division) has directed both utilities to carry out a comprehensive study to assess the magnitude of UFG, its causes, and possible remedial measures.

**Scope of the Assignment:** The consulting services will broadly include:

- Assessing and quantifying UFG losses of gas network.
- Identifying causes including infrastructure degradation, theft, measurement errors, and operational inefficiencies.
- Benchmarking current practices with global standards.
- Recommending practical, implementable solutions suitable to Pakistan's environment.
- Proposing a roadmap with measurable outcomes.

**Consultant Requirements:** The assignment will be undertaken by a local consultant (lead) firm, who can partner with any international topnotch technical consultancy firm. The local firm will act as lead, responsible for overall coordination with the Sui Companies and the Ministry of Energy (Petroleum Division). For shortlisting, the combined credentials of the local and international partners will be evaluated.

#### **Shortlisting Mandatory Criteria:**

- 1. Relevant Experience:** The local consultant (lead) firm who can partner with any international topnotch technical consultancy firm must demonstrate:
  - a) Experience in at least one completed assignment focused on UFG / gas losses study, including quantification of losses and identification of causes.
  - b) At least one additional completed assignment in any of the following areas: natural gas measurement systems, corrosion management/integrity surveys, gas transmission & distribution or distribution network operations.
- 2. Registration with relevant Authorities:**
  - a) For the Pakistani firm: valid registration with the Pakistan Engineering Council (PEC) and all applicable federal and provincial tax authorities.
  - b) For the international firm: valid registration with relevant professional and regulatory authorities in its home country.

- 3. Litigation Status:** A declaration of non-involvement in any ongoing litigation or arbitration, to be provided on a Rs. 100 non-judicial stamp paper.

**Hard copy of supporting documents required as evidence.**

Only short-listed firms meeting the above criteria will be invited to submit detailed proposals under *Quality and Cost Based Selection (QCBS)*, as per the Procurement of Consultancy Services Regulations 2010.

**Submission of EOI:** EOIs can only be submitted by firms registered with PPRA for e-procurement. Submissions must be duly filled in, signed, and stamped, and uploaded through the EPADS system (<https://eprocure.gov.pk/#/auth/login>). The deadline for submission is **6th October, 2025 at 1200 hrs**, with opening on the same day at 1230 hrs at SNGPL Head Office, Lahore. Submissions received after the deadline will not be entertained. The Sui Companies reserves the right to reject any or all the proposals and annul the process without assigning any reason.

**General Manager (UFGC-South/North)**  
**Sui Northern Gas Pipelines Limited**  
**Gas House, 6<sup>th</sup> Floor, 21-Kashmir Road, Lahore**  
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