



# Corporate Briefing

2024



سوئی ناردرن گیس  
Sui Northern Gas



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# Core Business of SNGPL

## Transportation of Natural Gas

Company transports Natural Gas from wellhead / LNG Terminal and transport it to the burner tip. Company conduct this activity through high pressure Transmission Lines and low pressure Distribution Lines.

## Sales of Natural Gas

Company also purchases Natural gas from Natural Gas E&P Companies and LNG importers and sells it to its Customers.

## Mission

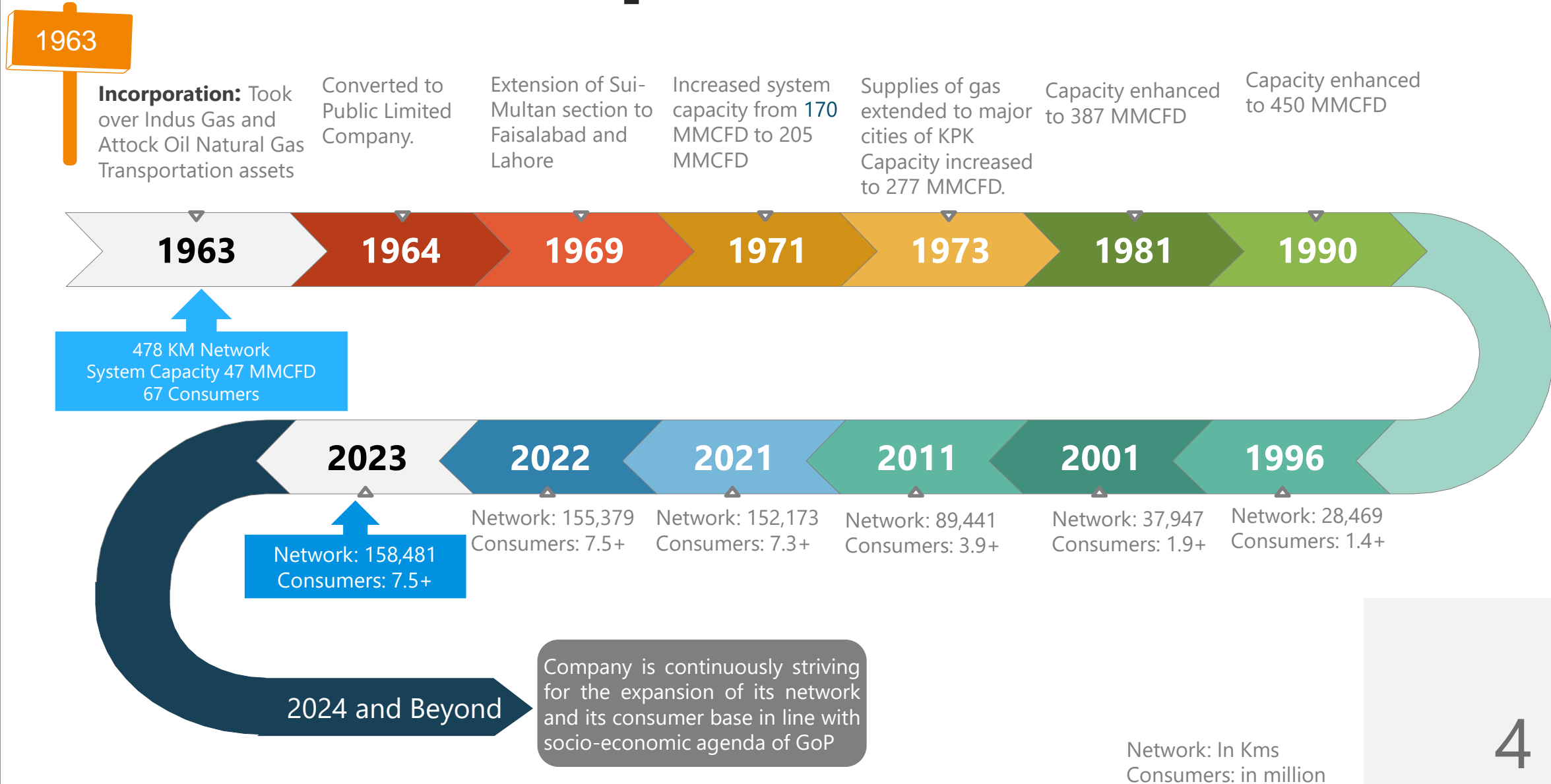
A commitment to deliver natural gas to all doorsteps in our chosen areas through continuous expansion of our network, by optimally employing technological, human, and organizational resources, best practices, and high ethical standards

## Vision

To be the leading integrated natural gas provider in the region, seeking to improve the quality of life of our customers, and achieving maximum benefit for our stakeholders by providing an uninterrupted and environment friendly energy resource



# Fueling Progress 60 Years Time Lapse





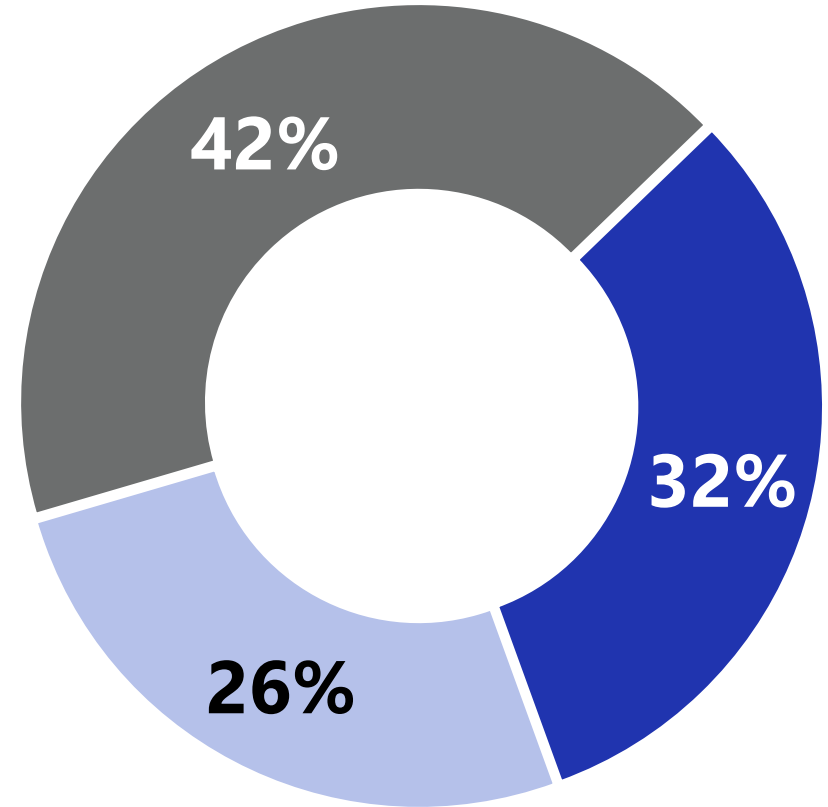
# Capital & Shareholding

**The authorized capital of the Company is PKR 15.00 billion.**

**The subscribed capital of the Company is PKR 6.34 billion.**

% Breakup of 634,216,665 Shares

Pattern of Shareholding (%)  
June 30, 2023



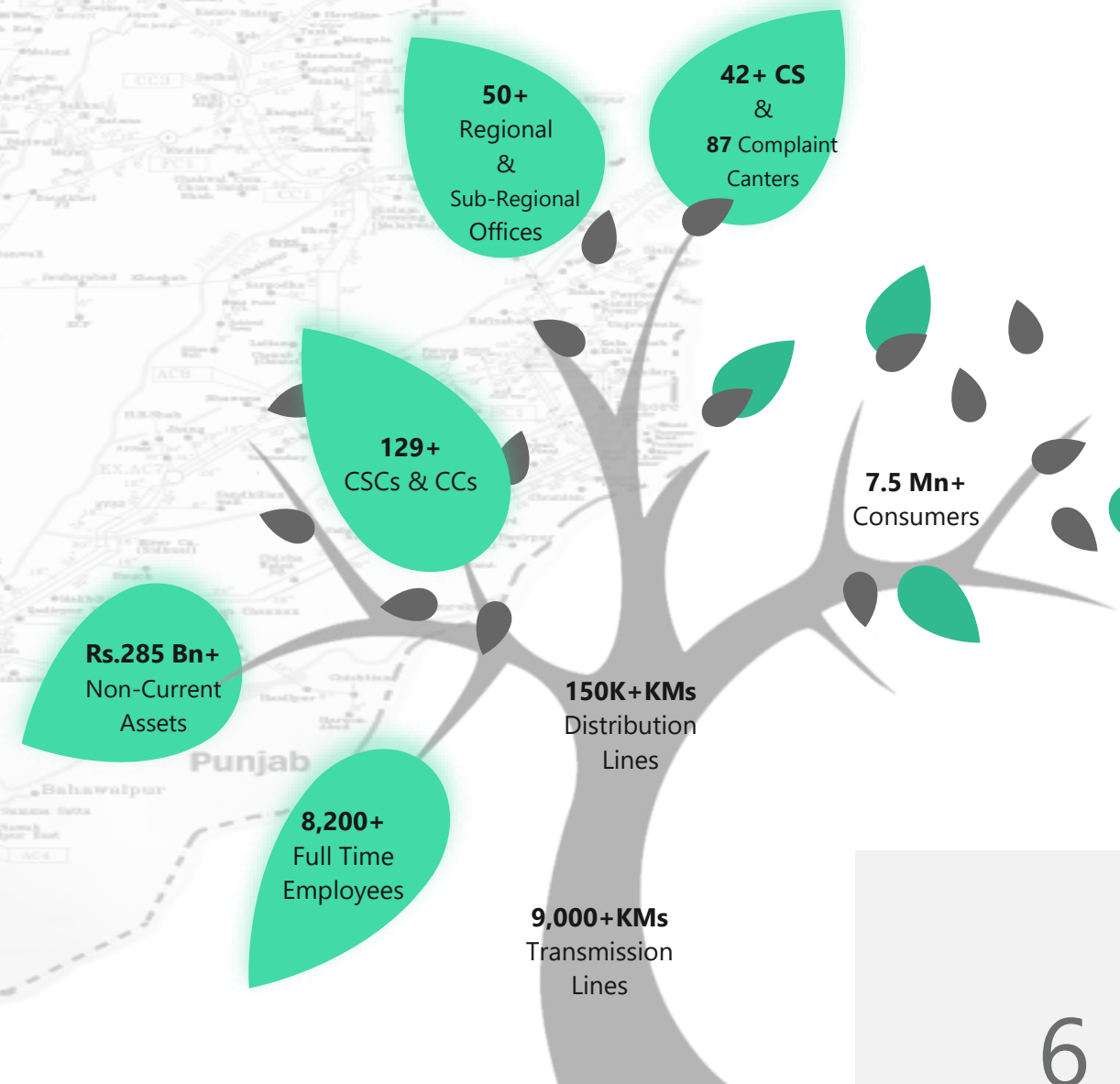
- Direct Shareholding of GoP
- Indirect Shareholding of GoP
- General Public & Others





# Our Existence

- 1 Our Company**  
Largest Integrated Natural Gas Utility
- 2 Experience**  
60 Year – T&D of Gas
- 3 Significance**  
Fulfilling over 25% Energy Demand of Country

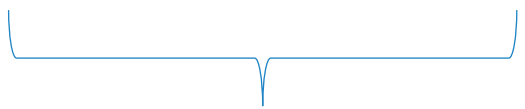




# Pakistan Energy Scenario



Indigenous Natural Gas **29%**  
RLNG **10%**



**65%**

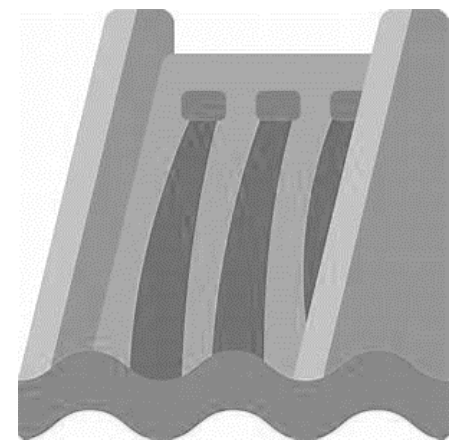


**SSGC**

**35%**



**Nuclear 7%**



**Hydro 11%**



**LPG 2%**



**Renewable Energy 2%**



**Coal 15%**



**Oil 24%**

Source : Pakistan Energy Year Book 2022-23

\* % rounded to near 10



# Key Achievements

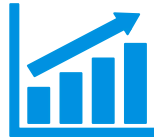
## 2022-23



**Reduction  
in UFG**

**5.15%**

38.6 bcf to 32.5 bcf (15% annual volumetric reduction)



**Profits**

**Rs. 10.564  
Billion**



**Sales  
Revenue**

**Rs.1,080 Billion  
US\$3.9 Billion**



**SNG Plant**

**Started Operations in  
Gilgit**



**Digitization**

**Development of Digital  
map and customer  
services dashboard**



**Meters on  
TBS**

**Micro level monitoring  
of UFG**



**New  
Connectivity**

**30 mmcf**  
OGDCL's new discovery (Wali-1) situated in  
challenging area of Lakki Marwat



**Growth and  
Risk  
Diversification**

**Started LPG Business**





# Future Outlook

**Through following forward-thinking efforts, Company is positioning itself as a leader in the energy sector, committed to innovation, resilience and transitioning to sustainability:**

1. Successfully began **utilizing discoveries in the challenging terrains** of Lakki Marwat adjacent to Bannu/North Waziristan to the SNGPL network, laying the groundwork for future connectivity in the region:
  - MPCL's Shewa Well – 70 MMCFD
  - Alhaj Group's Kot Palak Well – 45 MMCFD
2. The **development of digital maps** for our pipeline network and associated features using Geographic Information System (GIS) technology is revolutionizing our operations. This cutting-edge approach not only enhances our efficiency but also empowers us to address consumer complaints with precision and provide targeted solutions. By leveraging GIS technology, our Company is advancing in a multi-disciplinary manner, setting new standards in service delivery and operational excellence.
3. The **digitization** efforts included extensive process automation and the development of interactive dashboards, facilitating availability of precise and accurate information for timely decision-making.
4. **For excellence** in the areas of consumer services, improving accountability framework across the organization, completion of micro level management at TBS level and enhancing digital footprint of the Company will be a focus point of the Company
5. To **ensure sustainability and drive strategic growth**, Company is actively exploring diversification to establish steady and varied revenue streams. This strategic pivot includes significant advancements in the supply of LPG cylinders and ambitious plans for vertical integration and as part of green initiatives solarization in various offices across the organization.



# Serving the nation

## Ration Distribution Drive

SNGPL extended its support for special Project of National importance by initiating a ration distribution drive for provision of 100,000 Nos. ration bags to needy and deserving Citizens at a total cost of **Rs. 100 million**.

## Flood Relief Campaign

- ∴ Provision of shelters, food items, medicines etc. to flood affectees by utilizing in-house resources at a spend of Rs. **7.3 million**.
- ∴ Collaboration with NGOs of good repute for disaster relief/rehabilitation activities at flood-affected areas costing **Rs. 45 million**.
- ∴ Contribution to Prime Minister Flood Relief Fund of **Rs. 20 million**.

Ration Distribution - Taunsa



Ration Distribution - Abbottabad



Tent village - DG Khan



Blankets Distribution - Nowshera





**Fueling Progress: A 60-year Journey**

**Q & A**

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**Thank you**