

Dr. Sohail Razi Khan

Dr. Sohail R. Khan is a top performing corporate strategy, Oil and Gas business development management consultant, with record of achievement in planning, development and growth of oil & gas industry. He is a highly motivated individual with successful international working experience of more than 15 years in Oil & Gas and service industries across U.K, UAE and Qatar. He has a solid track record working for Total (E&P) providing corporate strategy, improving the development of business by deploying oil and gas processes (upstream and downstream), and implementing & coordinating efficiency improvement techniques with Affiliate management teams across the operations in Total (E&P). Working as a change management consultant for Total (E&P), successfully design and implemented FOI (Field Operational Improvement) change management program on time within budget of £10 Million. The purpose of Field Operational Improvement program was to reshape Total Petroleum (E&P) from business unit centric to enterprise, effective and mature shared service IT organization that can support priorities of the entire operations. Successfully designed and implemented oil production reporting processes, competency management systems, integrated logistics & procurement systems, 12-24 month planning and budgeting processes with the engagement of multiple stakeholders to define a strategic direction and enhance business development. He was also responsible for determining competency requirements for all functions and staff, against the competency standards, and successfully delivered the annual training plan that caters the needs of Operation, Engineering and HSE disciplines within budget and on time. Dr. Sohail R. Khan has extensive experience of policy formation, development and execution of IT strategy to support operation by deploying Artificial Intelligence (AI), Big Data Analytics, Cyber Threat Intelligence and Cloud Computing to optimize production, efficiency and improve business processes across the operation. He has vast experience working with IBM Watson Data Platform which provides strategic value to an organization by analyzing vast amount of 'dark' data to improve operational and business decisions. Working for I.P.S.G (U.K) he has managed I.T projects exceeding £10 Million budget, including software development, business process reengineering, processes development, implementation, audit, managing multiple departments and compliance with ISO and European standards. He has vast experience in managing multiple projects concurrently, programs with various project streams, on budget, within scope and quality in line with PMBOK best practices of PMI. Dr Sohail Khan has valuable company turnaround experience having used leading management tools and techniques such as Lean methodology, RACI, Kanban, PRINCE 2, PMP, ERP, JDE and BPM to bring companies from loss to profit. Dr. Sohail R. Khan has earned his PhD Degree in Management & Technology followed by MBA (Master in Business Administration) from University of Central Lancashire U.K. He has MSc (Distributed Networks & Security System) from University of Hertfordshire U.K and M.A in Strategic Leadership from University of Wolverhampton U.K. He possess various industrial certifications in Management, Cyber Threat Intelligence, Big Data Analytics, Ethical Hacking and Corporate IT Governance Framework from University of Maryland, University of Georgia, Google, Cisco and Cybrary Education USA. He has several publications in international journals in the Field of Corporate IT Strategy & Governance Framework, Management Challenges, Cyber Warfare, Cloud Computing, and Service Level Framework. He is a keen sportsman and love to play cricket and football.